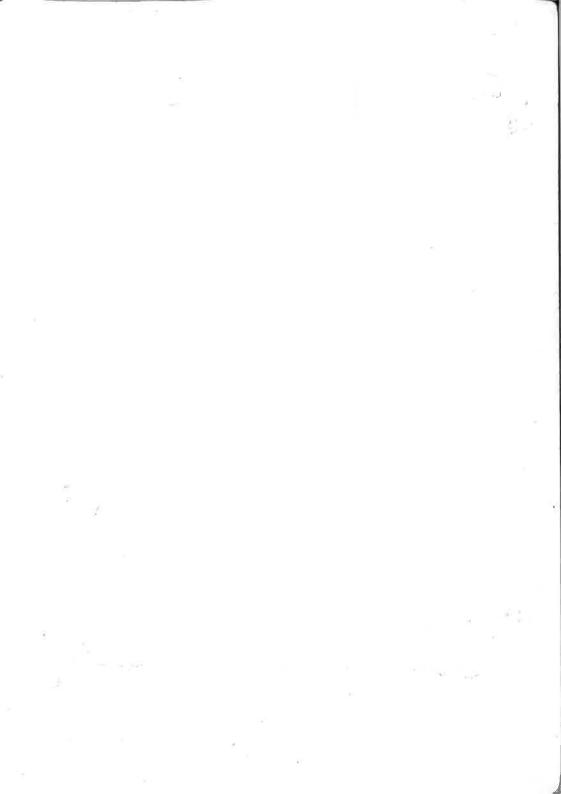






# **Consumer Price List**

Light Sources & Domestic Fittings



GE Thorn is the UK's newest lighting company. Formed as a joint venture between two of the industry's leading players, GE Thorn combines the global expertise of GE, the World's largest manufacturer of lightsources, and Thorn Lighting, the UK's market leader. This new alliance provides a winning combination that will become the dominant force for lightsources in the UK.

Our commitment to developing the very latest products is matched only by our commitment to providing a quality product. All our UK factories have, or will shortly attain BS5750, giving you the confidence that when you buy GE Thorn, you will be buying reliability, safety and performance at all times.

GE Thorn's flagship brand in the UK is, of course, Mazda. The brand continues to go from strength to strength and is now Britain's premier domestic lighting brand.

As a Mazda customer you can be sure that we will continue to lead the market through superb service, marketing and merchandising support.

We look forward to the first year of GE Thorn and are confident that we will remain your first choice for light sources.

# C U S T O M E R S E R V I C E S A NATIONAL NETWORK



To ensure that we offer a fast, flexible service to the north and south of the country, each area has a dedicated service depot as shown above.

ORDÉR, SALES OFFICE AND SALES LEDGER

GE THORN LAMPS LIMITED

ALBANY HOUSE · BURLINGTON ROAD NEW MALDEN . SURREY KT3 4NI

TEL: 081-949 3131 (10 LINES) 24 Hour Answering Service

FAX NO: 081-949 7962

**TELEX: 23131** 

#### **DEPOTS**

**ROMFORD · NORMANTON** 

Conditions of Sale are printed on pages 42 and 43 of this book. Prices are subject to VAT at the standard rate. Minimum order value of £200.00 plus VAT.

PLEASE ORDER IN OUTER QUANTITIES.

### HOW TO USE THIS BOOK

This price list is designed to give you all the information you need at a glance.

Each major product group has its own section prefixed by a specific list of contents. These product groups are listed in the index below. Product identification is made simple with the use of diagrams.

A quick reference guide is included on pages 44 and 45 showing the complete range and relevant page number(s). If you need any further advice please do not hesitate to contact us on 081-949-3131.

We very much look forward to doing business with you now and in the future.

#### I N D E X

| 1 (8)                          | PAGE |
|--------------------------------|------|
| LAMPS RANGE                    | 6    |
| FLUORESCENT TUBES AND FITTINGS | 18   |
| TUNGSTEN HALOGEN LAMPS         | 24   |
| MAZDA                          | 31   |
| CONDITIONS OF SALE             | 42   |
| RANGE AT A GLANCE              | 44   |



GE Thorn offer a complete range of GLS and decorative lamps. All the lamps listed are manufactured to our rigorous standards, with the majority produced in our UK factories. Meticulous attention is paid to quality control, ensuring you will always receive safe and reliable products.

All the products included in this section are listed below to help you find them quickly and easily.

| DESCRIPTION              | PAGE | DESCRIPTION             | PAGE     |
|--------------------------|------|-------------------------|----------|
| Extra Low<br>Voltage GLS | 7    | Single Ended<br>Tubular | 11       |
| Low Voltage GLS          | 7    | Miniature Pilot         | 11       |
| 240V GLS                 | 7    | Light                   |          |
| 250V GLS                 | 8    | Infra Red<br>Reflector  | 12       |
| Doublelife               | 8    | Candle                  | 12       |
| Nightlight               | 8    |                         |          |
| Coloured GLS             | 9    | Decor Round             | 13       |
| Mushroom                 | 9    | Striplight              | 13       |
| Fireglow                 | 9    | Decor Spot              | 14       |
| Rough Service            | 10   | Crown Silver            | 15       |
| Pygmy                    | 10   | LS45 Lemon<br>Shape     | 15       |
| Rough Service<br>Pygmy   | 11   | Par Lamps               | 15       |
| Switchboard<br>Indicator | 11   | Nura<br>Pluslife        | 16<br>16 |

|             | VOLTAGE | WATTAGE | CAP      | FINISH        | OUTER<br>QTY | NET TRADE<br>PRICE £ |
|-------------|---------|---------|----------|---------------|--------------|----------------------|
| EXTRA       | - 25    | 25      | BC       | Pearl         | 25           | 2.160                |
| LOW VOLTAGE | 25      | 40      | 3 PIN BC | Pearl         | 25           | 2.620                |
| GLS         | 25      | 40      | BC       | Pearl         | 25           | 2.100                |
|             | 25      | 40      | ES       | Pearl         | 25           | 2.230                |
|             | 25      | 60      | BC       | Pearl         | 25           | 2.100                |
|             | 25      | 60      | ES       | Pearl         | 25           | 2.230                |
|             | 25      | 100     | BC       | Pearl         | 25           | 2.100                |
|             | 25      | 100     | ES       | Pearl         | 25           | 2.230                |
|             | 50      | 25      | BC       | Pearl         | 25           | 2.160                |
|             | 50      | 25      | ES       | Pearl         | 25           | 2.260                |
|             | 50      | 40      | BC       | Pearl         | 25           | 2.100                |
|             | 50      | 40      | ES       | Pearl         | 25           | 2.230                |
|             | 50      | 60      | BC       | Pearl         | 25           | 2.100                |
|             | 50      | 60      | ES       | Pearl         | 25           | 2.230                |
|             | 50      | 100     | BC       | Pearl         | 25           | 2.100                |
|             | 50      | 100     | ES       | Pearl         | 25           | 2.230                |
| LOW VOLTAGE | 110     | 40      | ВС       | Pearl         | 25           | 0.750                |
| GLS         | 110     | 60      | BC       | Pearl         | 25           | 0.750                |
| XX          | 110     | 60      | ES       | Pearl         | 25           | 0.850                |
|             | 110     | 100     | BC       | Pearl         | 25           | 0.750                |
|             | 110     | 100     | ES       | Pearl         | 25           | 0.850                |
|             | 110     | 150     | ВС       | Pearl (80mm)  | 25           | 1.070                |
|             | 110     | 150     | ES       | Pearl (80mm)  | 25           | 1.140                |
|             | 110     | 200     | ES       | Pearl (80mm)  | 25           | 1.600                |
|             | 110     | 300     | GES      | Clear (110mm) | 10           | 5.450                |
| 240V        | 240     | 15      | BC       | Clear         | 25           | 0.730                |
| GLS         | 240     | 15      | BC       | Pearl         | 25           | 0.700                |
|             | 240     | 25      | BC       | Clear         | 25           | 0.680                |
|             | 240     | 25      | BC       | Pearl         | 25           | 0.660                |
|             | 240     | 25      | ES       | Pearl         | 25           | 0.745                |
| 0.56        | 240     | 40      | BC       | Clear         | 25           | 0.590                |
|             | 240     | 40      | BC       | Pearl         | 25           | 0.560                |
|             |         |         |          |               |              | 0.000                |

| Down I      | VOLTAGE | WATTAGE | CAP | FINISH        | OUTER<br>QTY | NET TRADE |
|-------------|---------|---------|-----|---------------|--------------|-----------|
| 240V        | 240     | 40      | ES  | Pearl         | 25           | 0.660     |
| GLS         | 240     | 60      | BC  | Clear         | 25           | 0.590     |
| (continued) | 240     | 60      | ES  | Clear         | 25           | 0.685     |
|             | 240     | 60      | BC  | Pearl         | 25           | 0.560     |
|             | 240     | - 60    | ES  | Pearl         | 25           | 0.660     |
|             | 240     | 75      | BC  | Pearl         | 25           | 0.685     |
|             | 240     | 100     | BC  | Clear         | 25           | 0.590     |
|             | 240     | 100     | ES  | Clear         | 25           | 0.685     |
|             | 240     | 100     | BC  | Pearl         | 25           | 0.560     |
|             | 240     | 100     | ES  | Pearl         | 25           | 0.660     |
|             | 240     | 150     | BC  | Clear (68mm)  | 25           | 0.885     |
|             | 240     | 150     | BC  | Pearl (68mm)  | 25           | 0.860     |
|             | 240     | 150     | ES  | Pearl (68mm)  | 25           | 1.010     |
|             | 240     | 200     | BC  | Clear (80mm)  | 25           | 1.320     |
|             | 240     | 200     | ES  | Clear (80mm)  | 25           | 1.470     |
|             | 240     | 200     | BC  | Pearl (80mm)  | 25           | 1.290     |
|             | 240     | 200     | ES  | Pearl (80mm)  | 25           | 1.450     |
|             | 240     | 300     | GES | Clear (110mm) | 10           | 4.830     |
|             | 240     | 500     | GES | Clear (110mm) | 10           | 5.380     |
|             | 240     | 1000    | GES | Clear (130mm) | 10           | 11.430    |
| 250V        | 250     | 60      | BC  | Pearl         | 25           | 0.700     |
| GLS         | 250     | 100     | BC  | Pearl         | 25           | 0.700     |
|             | 250     | 150     | BC  | Pearl (68mm)  | 25           | 1.060     |
|             | 250     | 200     | ES  | Pearl (80mm)  | 25           | 1.720     |
|             | 250     | 300     | GES | Clear (110mm) | 10           | 5.450     |
|             | 250     | 500     | GES | Clear (110mm) | 10           | 6.000     |
|             | 250     | 1000    | GES | Clear (130mm) | 10           | 12.070    |
| DOUBLELIFE  | 240     | 40      | ВС  | Pearl         | 5x10         | 0.705     |
| (2000 HRS)  | 240     | 60      | ВС  | Pearl         | 5x10         | 0.705     |
|             | 240     | 100     | BC  | Pearl         | 5x10         | 0.705     |
|             | 240     | 150     | ВС  | Pearl         | 5x10         | 1.070     |
| NIGHTLIGHT  | 240     | 8/12    | ВС  | Pearl         | 5x10         | 0.855     |
|             |         |         |     |               |              |           |



\*Lacquered

|          | VOLTAGE             | WATTAGE    | CAP      | FINISH | OUTER<br>QTY | NET TRADE<br>PRICE £ |
|----------|---------------------|------------|----------|--------|--------------|----------------------|
| COLOURED | 200/250             | 15         | BC       | Amber  | 5x10         | 1.200                |
| GLS      | 200/250             | 15         | BC       | Blue   | 5x10         | 1.200                |
|          | 200/250             | 15         | BC       | Green  | 5x10         | 1.200                |
|          | 200/250             | 15         | BC       | Pink   | 5x10         | 1.200                |
|          | 200/250             | 15         | BC       | Red    | 5x10         | 1.200                |
|          | 200/250             | 15         | BC       | Yellow | 5x10         | 1.200                |
|          | 200/250             | 25         | BC       | Amber  | 5x10         | 1.200                |
|          | 200/250             | 25         | BC       | Blue   | 5x10         | 1.200                |
|          | 200/250             | 25         | BC       | Green  | 5x10         | 1.200                |
|          | 200/250             | 25         | BC       | Pink   | 5x10         | 1.200                |
|          | 200/250             | 25         | ВС       | Red    | 5x10         | 1.200                |
|          | 200/250             | 25         | BC       | Yellow | 5x10         | 1.200                |
|          | 200/250             | *40        | BC       | Amber  | 5x10         | 1.090                |
|          | 200/250             | *40        | ВС       | Blue   | 5x10         | 1.090                |
|          | 200/250             | *40        | BC       | Green  | 5x10         | 1.090                |
|          | 200/250             | *40        | BC       | Pink   | 5x10         | 1.090                |
|          | 200/250             | *40        | BC       | Red    | 5x10         | 1.090                |
|          | 200/250             | *40        | ВС       | Yellow | 5x10         | 1.090                |
|          | 200/250             | *60        | BC       | Amber  | 5x10         | 1.090                |
|          | 200/250             | *60        | BC       | Blue   | 5x10         | 1.090                |
|          | 200/250             | *60        | ВС       | Green  | 5x10         | 1.090                |
|          | 200/250             | *60        | ВС       | Pink   | 5x10         | 1.090                |
|          | 200/250             | *60        | BC       | Red    | 5x10         | 1.090                |
|          | 200/250             | *60        | ВС       | Yellow | 5x10         | 1.090                |
|          | *Not suitable for o | utdoor use |          |        |              |                      |
| MUSHROOM | 240                 | 40         | BC       | Opal   | 25           | 0.720                |
|          | 240                 | 60         | BC       | Opal   | 25           | 0.720                |
|          | 240                 | 100        | BC       | Opal   | 25           | 0.720                |
|          | 240                 | 150        | ВС       | Opal   | 25           | 1.070                |
|          | S P E               | CIA        | L S E    | RVI    | C E          |                      |
| FIREGLOW | 200/250             | 60         | ВС       | *Red   | 5x10         | 1.110                |
|          | 200/250             | 60         | 3 PIN BC | *Red   | 5x10         | 1.370                |

|            | VOLTAGE                   | WATTAGE | CAP | FINISH       | OUTER<br>QTY | NET TRADE<br>PRICE £ |
|------------|---------------------------|---------|-----|--------------|--------------|----------------------|
| GAS FILLED | 110/120                   | 40      | ВС  | Pearl        | 25           | 0.840                |
| ROUGH      | 110/120                   | 60      | ВС  | Pearl        | 25           | 0.840                |
| SERVICE    | 110/120                   | 100     | BC  | Pearl        | 25           | 1.220                |
|            | 110/120                   | 100     | ES  | Pearl        | 25           | 1.330                |
|            | 200/250                   | 100     | BC  | Clear        | 25           | 1.030                |
|            | 200/250                   | 100     | ВС  | Pearl        | 25           | 1.000                |
|            | 200/250                   | 100     | ES  | Pearl        | 25           | 1.130                |
|            | 240                       | 40      | BC  | Pearl        | 25           | 0.725                |
|            | 240                       | 60      | ВС  | Clear        | 25           | 0.725                |
|            | 240                       | 60      | ВС  | Pearl        | 25           | 0.725                |
|            | 240                       | 100     | BC  | Pearl (68mm) | 25           | 0.950                |
|            | 240                       | 150     | ВС  | Pearl (80mm) | 25           | 1.190                |
|            | 250                       | 40      | BC  | Pearl        | 25           | 0.725                |
|            | 250                       | 60      | BC  | Pearl        | 25           | 0.725                |
| VACUUM     | 110/120                   | 40      | ВС  | Pearl        | 25           | 1.220                |
| ROUGH      | $\frac{110/120}{110/120}$ | 40      | ES  | Pearl        | 25           | 1.330                |
| SERVICE    | 110/120                   | 60      | BC  | Pearl        | 25           | 1.220                |
|            | 110/120                   | 60      | ES  | Pearl        | 25           | 1.330                |
|            | 200/250                   | 40      | BC  | Pearl        | 25           | 1.000                |
|            | 200/250                   | 40      | ES  | Pearl        | 25           | 1.130                |
|            | 200/250                   | 60      | BC  | Clear        | 25           | 1.030                |
|            | 200/250                   | 60      | BC  | Pearl        | 25           | 1.000                |
|            | 200/250                   | 60      | ES  | Pearl        | 25           | 1.130                |
| PYGMY      | 25                        | 15      | BC  | Clear        | 50           | 2.610                |
| 28mm       | 25                        | 15      | SBC | Clear        | 50           | 2.610                |
|            | 50                        | 15      | BC  | Clear        | 50           | 2.610                |
|            | 50                        | 15      | SBC | Clear        | 50           | 2.610                |
|            | 60                        | 15      | BC  | Clear        | 50           | 2.820                |
|            | 110/120                   | 15      | BC  | Clear        | 50           | 2.040                |
|            | $\frac{110/120}{110/120}$ | 15      | SBC | Clear        | 50           | 2.040                |
|            | $\frac{110/120}{110/120}$ | 15      | SES | Clear        | 50           | 2.310                |
|            | 150                       | 15      | BC  | Clear        | 50           | 2.310                |
|            | 200/250                   | 15      | BC  | Clear        | 50           | 0.960                |
|            | $\frac{200/250}{200/250}$ | 15      | SBC | Clear        | 50           | 0,960                |
|            | $\frac{200/250}{200/250}$ | 15      | SES | Clear        | 50           | 0.985                |
|            | 260/300                   | 15      | BC  | Clear        | 50           | 1.860                |
|            | 200/300                   | 25      | BC  | Clear        | 50           | 1.330                |
|            | $\frac{200/250}{200/250}$ | 25      | SBC | Clear        | 50           | 1.330                |

|                          | VOLTAGE | WATTAGE | CAP    | FINISH       | OUTER<br>QTY | NET TRADE<br>PRICE £ |
|--------------------------|---------|---------|--------|--------------|--------------|----------------------|
| PYGMY                    | 200/250 | 25      | SES    | Clear        | 50           | 1.350                |
| 28mm                     | 200/250 | 15      | BC     | Amber        | 50           | 1.240                |
| (continued)              | 200/250 | 15      | BC     | Blue         | 50           | 1.240                |
|                          | 200/250 | 15      | - BC   | Green        | 50           | 1.240                |
|                          | 200/250 | 15      | BC     | Pink         | 50           | 1.240                |
|                          | 200/250 | 15      | BC     | Red          | 50           | 1,240                |
|                          | 200/250 | 15      | BC     | Yellow       | 50           | 1.240                |
|                          | 200/250 | 15      | BC     | White        | 50           | 1.240                |
|                          | 200/250 | 15      | SBC    | Amber        | 50           | 1.240                |
|                          | 200/250 | 15      | SBC    | Blue         | . 50         | 1.240                |
|                          | 200/250 | 15      | SBC    | Green        | 50           | 1.240                |
|                          | 200/250 | 15      | SBC    | Pink         | 50           | 1.240                |
|                          | 200/250 | 15      | SBC    | Red          | 50           | 1.240                |
| 5                        | 200/250 | 15      | SBC    | Yellow       | 50           | 1.240                |
| ROUGH                    | 200/250 | 15      | BC     | Clear        | 50           | 2.890                |
| SERVICE                  | 200/250 | 15      | SBC    | Clear        | 50           | 3.070                |
| PYGMY<br>28mm            | 200/250 | 15      | SES    | Clear        | 50           | 3.070                |
| Zomm                     | 200/250 | 25      | BC     | Clear        | 50           | 2.890                |
|                          | 200/250 | 25      | SBC    | Clear        | 50           | 3.070                |
|                          | 200/250 | 25      | SES    | Clear        | 50           | 3.070                |
|                          | 200/250 | 25      | SBC    | Clear (Heavy | 50           | 1.330                |
|                          | -       |         |        | Duty)        |              |                      |
| SWITCHBOARD<br>INDICATOR | 200/260 | 12      | BC     | Clear        | 50           | 1.290                |
| SINGLE                   | 240/250 | 25      | BC     | Clear        | 50           | 3.320                |
| ENDED                    | 240/250 | 25      | SBC    | Clear        | 50           | 3.320                |
| TUBULAR                  | 240/250 | 25      | SES    | Clear        | 50           | 3.480                |
|                          | 240/250 | 40      | BC     | Clear        | 50           | 3.250                |
|                          | 240/250 | 40      | SBC    | Clear        | 50           | 3.250                |
| MINIATURE                | 50      | 10      | SBC    | Clear        | 25           | 3.070                |
| PILOT                    | 100/130 | 10      | SBC    | Clear        | 25           | 2.230                |
| LIGHT                    | 100/130 | 10      | SES    | Clear        | 25           | 2.230                |
|                          | 100/130 | 10      | C'abra | Clear        | 25           | 2.230                |
| 2                        | 200/250 | 10      | SBC    | Clear        | - 25         | 2.230                |
|                          | 200/250 | 10      | SES    | Clear        | 25           | 2.230                |
|                          | 200/250 | 10      | C'abra | Clear        | 25           | 2.230                |
|                          | 7       |         |        |              |              |                      |

|              | VOLTAGE | WATTAGE | CAP | FINISH              | OUTER<br>QTY | NET TRADE<br>PRICE £ |
|--------------|---------|---------|-----|---------------------|--------------|----------------------|
| INFRA<br>RED | 200/250 | 275     | BC  | Clear Hard<br>Glass | 10           | 10.240               |
| REFLECTOR    | 200/250 | 275     | ES  | Clear Hard<br>Glass | 10           | 10.240               |
|              | 200/250 | 275     | ВС  | Red Hard<br>Glass   | 10           | 11.380               |
|              | 200/250 | 275     | ES  | Red Hard<br>Glass   | 10           | 11.380               |

| D      | E  | C  | 0  | R | A | T  | 1 | V | E   | & | D    | 1    | S    | P  | L  | A   | Y |             |
|--------|----|----|----|---|---|----|---|---|-----|---|------|------|------|----|----|-----|---|-------------|
|        |    |    |    |   |   |    |   |   |     |   |      | ~-   |      |    |    | 1.0 |   | 0.005       |
| 35mm   | :3 | 24 |    |   |   | 25 |   |   | BC  |   |      | Clea | _    |    | 5x |     |   | 0.835       |
| CANDLE |    | 24 |    |   |   | 25 |   |   | SBC |   |      | Clea |      |    | 5x |     |   | 0.835       |
|        | 1  | 24 | _  |   |   | 25 |   |   | ВС  |   |      | Opa  | _    |    | 5x |     |   | 0.900       |
|        |    | 24 |    |   | _ | 25 |   |   | SBC | _ |      | Opa  | _    | _  | 5x | _   |   | 0.900       |
|        |    | 24 | 0  |   |   | 25 |   |   | SES |   |      | Opa  |      |    | 5x |     |   | 0.900       |
|        |    | 24 | 0  |   | 4 | 10 |   |   | BC  |   |      | Clea |      |    |    | 10  |   | 0.835       |
|        |    | 24 | 0  |   | 4 | 10 |   |   | SBC |   |      | Clea | ìΓ   |    |    | 10  |   | 0.835       |
|        |    | 24 | 0  |   | 4 | 40 |   |   | SES | 8 |      | Clea | ar   |    |    | 10  |   | 0.835       |
|        |    | 24 | 0  |   | 4 | 40 |   |   | BC  |   |      | Opa  | al ' |    |    | 10  |   | 0.900       |
|        | 53 | 24 | 0  |   | 4 | 40 |   |   | SBC |   |      | Opa  | al   |    | 5x | 10  |   | 0.900       |
|        |    | 24 | 0  |   | 4 | 40 |   |   | SES |   |      | Opa  | al   |    | 5х | 10  |   | 0.900       |
|        |    | 24 | 0  |   | ( | 60 |   |   | BC  |   |      | Clea | ar   |    | 5x | :10 |   | 1.110       |
|        | 23 | 24 | 0  |   | ( | 60 |   |   | SBC | Þ |      | Clea | аг   |    | 5x | :10 |   | 1.110       |
|        |    | 24 | 0  |   | ( | 60 |   |   | SES |   |      | Cle  | ar   |    | 5x | :10 |   | 1.110       |
|        |    | 24 | 0  |   | ( | 60 |   | - | BC  |   |      | Op   | al   |    | 5x | :10 |   | 1.200       |
|        |    | 24 |    |   | ( | 60 |   |   | SBC | 1 |      | Op   | al   |    | 5x | 10  |   | 1.200       |
| e.     |    | 24 | 0  |   | - | 60 |   |   | SES |   |      | Op   | al   |    | 5х | :10 |   | 1.200       |
|        |    |    |    |   |   |    |   |   |     |   |      |      |      |    |    |     |   |             |
| 46mm   |    | 24 | 0  |   | ( | 60 |   |   | BC  |   |      | Cle  | ar   |    | 5х | :10 |   | 1.260       |
| CANDLE |    | 24 | 0  |   |   | 60 |   |   | SBC | 1 |      | Cle  | ar   |    | 5х | :10 |   | $1.260_{-}$ |
|        | Š. | 24 | 0  |   |   | 60 |   |   | BC  |   |      | Op   | al   |    | 5x | 10  |   | 1.370_      |
|        | ,  | 24 | 0  |   |   | 60 |   |   | SBC | 2 |      | Op   | al   |    | 53 | 10  |   | 1.370       |
|        |    | 24 | 0  |   |   | 60 |   |   | BC  |   |      | Pea  | rl   |    | 53 | 10  |   | 1.330       |
|        |    | 24 | 10 |   |   | 60 |   |   | SBC | ] |      | Pea  | rl   |    | 5> | 10  |   | 1.330       |
|        |    | 24 |    |   |   | 40 |   |   | BC  |   | Twis | sted | Cle  | аг | 53 | (10 |   | 1.490       |
|        |    | 24 |    |   | _ | 40 |   |   | SBC |   | Twis |      | _    | _  | 55 | (10 |   | 1.490       |
|        |    | 24 |    |   |   | 40 |   | - | BC  |   | Twi  |      |      |    | 5> | (10 |   | 2.080       |
|        |    | 24 |    |   |   | 40 |   |   | SBC | _ | Twi  |      |      | _  | _  | ί10 |   | 2.080       |

|             | VOLTAGE | WATTAGE | CAP  | FINISH        | OUTER<br>QTY | NET TRADE<br>PRICE £ |
|-------------|---------|---------|------|---------------|--------------|----------------------|
| 46mm        | 240     | 60      | ВС   | Twisted Clear | 5x10         | 1.490                |
| CANDLE      | 240     | 60      | SBC  | Twisted Clear | 5x10         | 1.490                |
| (continued) | 240     | 60      | BC   | Twisted Pearl | 5x10         | 2.080                |
|             | 240     | 60      | SBC  | Twisted Pearl | 5x10         | 2.080                |
| DECOR       | 240     | 25      | ВС   | Clear         | -5x10        | 1.020                |
| ROUND 45    | 240     | 25      | BC   | Opal          | 5x10         | 1.110                |
| 45mm        | 240     | 25      | SES  | Opal          | 5x10         | 1.110                |
|             | 240     | 40      | ВС   | Clear         | 5x10         | 1.020                |
|             | 240     | 40      | SBC  | Clear         | 5x10         | 1.020                |
|             | 240     | 40      | ВС   | Opal          | 5x10         | 1.110                |
|             | 240     | 40      | SBC  | Opal          | 5x10         | 1.110                |
|             | 240     | 40      | ES   | Opal          | 5x10         | 1.110                |
|             | 240     | 40      | SES  | Opal          | 5x10         | 1.110                |
|             | 240     | 60      | BC   | Clear         | 5x10         | 1.330                |
|             | 240     | 60      | SBC  | Clear         | 5x10         | 1.330                |
|             | 240     | 60      | BC   | Opal          | 5x10         | 1.420                |
|             | 240     | 60      | SBC  | Opal          | 5x10         | 1.420                |
| DECOR       | 240     | 40      | ES   | Clear         | 10           | 2.660                |
| ROUND 95    | 240     | 40      | BC   | Opal          | 10           | 2.810                |
| 95mm        | 240     | 60      | BC   | Opal          | 10           | 2.810                |
|             | 240     | 60      | ES   | Opal          | 10           | 2.900                |
|             | 240     | 100     | BC   | Clear         | 10           | 2.620                |
|             | 240     | 100     | BC   | Opal          | 10           | 2.810                |
|             | 240     | 100     | ES   | Opal          | 10           | 2.900                |
|             | 240     | 150     | ВС   | Opal          | 10           | 2.900                |
| DECOR       | 240     | 100     | ВС   | Opal          | 10           | 4.690                |
| ROUND 126   | 240     | 150     | BC   | Opal          | 10           | 4.690                |
| 126mm       |         |         |      |               |              |                      |
| STRIPLIGHT  | 240     | 30      | S15s | Clear         | 5 <b>x</b> 5 | 1.920                |
| 221mm       | 240     | 60      | S15s | Clear         | 5x5          | 1.920                |
|             | 240     | 30      | S15s | Opal          | 5x5          | 2.190                |
| $\sim$      | 240     | 60      | S15s | Opal          | 5x5          | 2.190                |
|             |         |         |      |               |              |                      |

| TIS ALL                   | VOLTAGE                   | WATTAGE | CAP  | FINISH  | OUTER<br>QTY | NET TRADE<br>PRICE £ |
|---------------------------|---------------------------|---------|------|---------|--------------|----------------------|
| STRIPLIGHT                | 240                       | 30      | S15s | Clear   | 5x5          | 1.920                |
| 284mm                     | 240                       | 60      | S15s | Clear   | 5x5          | 1.920                |
|                           | 240                       | 30      | S15s | Opal    | 5 <b>x</b> 5 | 2.190                |
| at <sup>18</sup> Eu       | 240                       | 60      | S15s | Opal    | 5x5          | 2.190                |
| DECOR SPOT 50             | 240                       | 25      | SES  | Diffuse | 25           | 1.530                |
| 50mm                      | 240                       | 40      | SES  | Diffuse | 25           | 1.530                |
|                           | n                         | 727     |      |         |              | ,                    |
| DECOR SPOT 63             | 240                       | 40      | ES   | Diffuse | 5x10         | 1.530                |
| 63mm                      | 240                       | 60      | BC   | Diffuse | 5x10         | 1.530                |
|                           | 240                       | 60      | ES   | Diffuse | 5x10         | 1.530                |
|                           | 240                       | 60      | ES   | Clear   | 5x10         | 1.530                |
| DECOR SPOT 80             | 240                       | 40      | ES   | Diffuse | 10           | 1.530                |
| 80mm                      | 240                       | 60      | BC   | Diffuse | 10           | 1.530                |
|                           | $\frac{240}{240}$         | 60      | ES   | Diffuse | 10           | 1.530                |
|                           | $\frac{240}{240}$         | 75      | ES   | Diffuse | 10           | 1.530                |
|                           | 240                       | 100     | BC   | Diffuse | 10           | 1.530                |
|                           | 240                       | 100     | ES   | Diffuse | 10           | 1.530                |
| DISCO SPOT 80             | 240                       | 60      | - ES | Amber   | 10           | 2.250                |
| 80mm                      | 240                       | 60      | ES   | Blue    | 10           | 2.250                |
| not suitable              | 240                       | 60      | ES   | Green   | 10           | 2.250                |
| for continuous<br>burning | 240                       | 60      | ES   | Red     | 10           | 2.250                |
| burning                   | 240                       | 60      | ES   | Yellow  | 10           | 2.250                |
| DECOR SPOT 95             | 240/250                   | 75      | BC   | Diffuse | 10           | 2.250                |
| 95mm                      | $\frac{240/250}{240/250}$ | 75      | ES   | Diffuse | 10           | 2.250                |
|                           | $\frac{240/250}{240/250}$ | 100     | BC   | Diffuse | 10           | 2.250                |
|                           | $\frac{240}{250}$         | 100     | ES   | Diffuse | 10           | 2.250                |
| DECOR SPOT 125            | 5 240/250                 | 150     | ВС   | Diffuse | 10           | 3.960                |
| 125mm                     | $\frac{240/250}{240/250}$ | 150     | ES   | Diffuse | 10           | 3.960                |
| 12511111                  | 210/200                   | 130     | 10   | Dilluse | 10           | 2.230                |

|                       | VOLTAGE         | WATTAGE     | CAP   | FINISH               | OUTER<br>QTY | NET TRADE<br>PRICE £ |
|-----------------------|-----------------|-------------|-------|----------------------|--------------|----------------------|
| CROWN                 | 240             | 60 (60 mm)  | ES    | Crown Silver         | 25           | 1.380                |
| SILVER                | 240             | 100 (68 mm) | ES    | Crown Silver         | 25           | 1.380                |
|                       |                 |             |       |                      |              |                      |
| LS45                  | 240             | 40          | SES   | Crown Silver         | 20           | 1.380                |
| LEMON SHAPE           |                 |             |       |                      |              |                      |
|                       |                 |             |       |                      |              |                      |
| PAR 38                | 240             | 80          | ES    | Clear Spot           | 12           | 5.000                |
| SEALED BEAM           | 240             | 100         | ES    | Clear Spot           | 12           | 5.000                |
|                       | 240             | 120         | ES    | Clear Spot           | 12           | 5.000                |
| OTT                   | 240             | 150         | ES    | Clear Spot           | 12           | 5.000                |
|                       | 240             | 80          | ES    | Clear Flood          | 12           | 5.000                |
|                       | 240             | 100         | ES    | Clear Flood          | 12           | 5.000                |
| X.                    | 240             | 120         | ES    | Clear Flood          | 12           | 5.000                |
|                       | 240             | 150         | ES    | Clear Flood          | 12           | 5.000                |
|                       | 240             | 100         | ES    | *Amber               | 12           | 6.430                |
|                       | 240             | 100         | ES    | *Blue                | 12           | 6.430                |
| i.                    | 240             | 100         | ES    | *Green               | 12           | 6.430                |
|                       | 240             | 100         | ES    | *Red                 | 12           | 6.430                |
|                       | 240             | 100         | ES    | *Yellow              | 12           | 6.430                |
| 74                    | *Lacquered Floo | d           |       |                      |              |                      |
| PAR 56<br>SEALED BEAM | 240/250         | 300         | 2 Lug | Clear Wide<br>Beam   | 6            | 20.940               |
|                       | 240/250         | 300         | 2 Lug | Clear Medium<br>Beam | 6            | 20.940               |
|                       | 240/250         | 300         | 2 Lug | Clear Narrow<br>Beam | 6            | 20.940               |

#### NURA

Our comprehensive NURA GLS range is packaged in attractive wattage colour-coded cartons and is supplied in outer quantities to suit the needs of Cash and Carry outlets and their customers.

|                                       | VOLTAGE | WATTAGE | CAP | FINISH | OUTER<br>QTY | NET TRAD |
|---------------------------------------|---------|---------|-----|--------|--------------|----------|
| GENERAL                               | 240     | 25      | ВС  | Pearl  | 10x10        | 0.570    |
| SERVICE                               | 240     | 40      | BC  | Pearl  | 10x10        | 0.480    |
|                                       | 240     | 60      | ВС  | Pearl  | 10x10        | 0.480    |
|                                       | 240     | 100     | BC  | Pearl  | 10x10        | 0.480    |
|                                       | 240     | 150     | ВС  | Pearl  | 10x10        | 0.770    |
| PROMOTIONAL                           | 240     | 40      | BC  | Pearl  | 3 Way/4 Way  | P.O.A.   |
| PACKS                                 | 240     | 60      | BC  | Pearl  | 3 Way/4 Way  | P.O.A.   |
| Price and availability on application | 240     | 100     | ВС  | Pearl  | 3 Way/4 Way  | P.O.A.   |

#### PLUSLIFE

Pluslife lamps are manufactured to an exclusive GE Thorn specification. With a 3000 hour rated life they provide a guaranteed average life of 2,500 hours under normal working conditions.

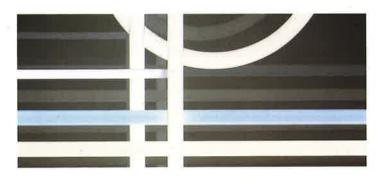
Available in a comprehensive range of voltages and wattages, the Pluslife lamp has no equal on the market today.

|           | VOLTAGE  | WATTAGE | CAP  | FINISH | OUTER<br>QTY | NET TRADE<br>PRICE £ |
|-----------|----------|---------|------|--------|--------------|----------------------|
|           | 110 /100 | 20      | P.C. | D 1    | ٥٢           | 0.000                |
| *PLUSLIFE | 110/120  | 60      | BC   | Pearl  | 25           | 0.820                |
| (3000hrs) | 110/120  | 100     | BC   | Pearl  | 25           | 0.850                |
| 60mm      | 240/250  | 25      | BC   | Clear  | 25           | 0.810                |
|           | 240/250  | 25      | BC   | Pearl  | 25           | 0.810                |
|           | 240      | 40      | BC   | Clear  | 25           | 0.730                |
|           | 240      | 40      | BC   | Pearl  | 25           | 0.730                |
|           | 240      | 40      | ES   | Clear  | 25           | 0.765                |
|           | 240      | 40      | ES   | Pearl  | 25           | 0.765                |
|           | 240      | 60      | BC   | Clear  | 25           | 0.730                |
|           | 240      | 60      | BC   | Pearl  | 25           | 0.730                |
|           | 240      | 60      | ES   | Clear  | 25           | 0.765                |
|           | 240      | 60      | ES   | Pearl  | 25           | 0.765                |
|           | 240      | 75      | BC   | Pearl  | 25           | 0.870                |
|           | 240      | 75      | ES   | Pearl  | 25           | 0.905                |

<sup>\*260</sup>V Price and availability on application

|             | VOLTAGE | WATTAGE | CAP | FINISH | OUTER<br>QTY | NET TRADE<br>PRICE £ |
|-------------|---------|---------|-----|--------|--------------|----------------------|
| *PLUSLIFE   | 240     | 100     | BC  | Clear  | 25           | 0.765                |
| (3000hrs)   | 240     | 100     | BC  | Pearl  | 25           | 0.765                |
| 60mm        | 240     | 100     | ES  | Clear  | 25           | 0.800                |
| (Continued) | 240     | 100     | ES  | Pearl  | 25           | 0.800                |
|             | 240/250 | 60      | BC  | Amber  | 25           | 1.100                |
|             | 240/250 | 60      | BC  | Blue   | 25           | 1.100                |
|             | 240/250 | 60      | BC  | Green  | 25           | 1.100                |
|             | 240/250 | 60      | BC  | Pink   | 25           | 1.100                |
|             | 240/250 | 60      | BC  | Red    | 25           | 1.100                |
|             | 240/250 | 60      | BC  | Yellow | 25           | 1.100                |
|             | 250     | 40      | BC  | Clear  | 25           | 0.740                |
|             | 250     | 40      | BC  | Pearl  | 25           | 0.740                |
|             | 250     | 40      | ES  | Pearl  | 25           | 0.775                |
|             | 250     | 60      | ВС  | Clear  | 25           | 0.740                |
|             | 250     | 60      | BC  | Pearl  | 25           | 0.740                |
|             | 250     | 60      | ES  | Pearl  | 25           | 0.775                |
|             | 250     | 75      | BC  | Pearl  | 25           | 0.885                |
| *PLUSLIFE   | 240     | 100     | ВС  | Clear  | 25           | 0.765                |
| (3000hrs)   | 240     | 100     | BC  | Pearl  | 25           | 0.765                |
| 68mm        | 240     | 100     | ES  | Clear  | 25           | 0.800                |
|             | 240     | 100     | ES  | Pearl  | 25           | 0.800                |
|             | 250     | 100     | ВС  | Clear  | 25           | 0.775                |
| - I         | 250     | 100     | BC  | Pearl  | 25           | 0.775                |
|             | 250     | 100     | ES  | Pearl  | 25           | 0.810                |
|             | 250     | 100     | ES  | Clear  | 25           | 0.810                |
| *PLUSLIFE   | 240     | 150     | BC  | Clear  | 25           | 1.100                |
| (3000hrs)   | 240     | 150     | BC  | Pearl  | 25           | 1.100                |
| 80mm        | 240     | 150     | ES  | Clear  | 25           | 1.170                |
|             | 240     | 150     | ES  | Pearl  | 25           | 1.170                |
|             | 240     | 200     | BC  | Pearl  | 25           | 1.410                |
|             | 240     | 200     | ES  | Pearl  | 25           | 1.460                |
|             | 250     | 150     | BC  | Clear  | 25           | 1.135                |
|             | 250     | 150     | BC  | Pearl  | 25           | 1.135                |
|             | 250     | 150     | ES  | Clear  | 25           | 1.190                |
|             | 250     | 150     | ES  | Pearl  | 25           | 1.190                |
|             | 250     | 200     | ES  | Pearl  | 25           | 1.460                |

 $<sup>*</sup>_{260V}$  Price and availability on application



### FLUORESCENT TUBES & FITTINGS

A comprehensive range of fluorescent tubes and fittings are available from GE Thorn. Fittings are attractively packed in view-panel cartons whilst tubes come in branded protective sleeves.

#### PRODUCT INFORMATION

#### **ENERGY SAVING TUBES**

PLUSLUX – Energy saving with comparable light output to standard fluorescent tubes.

POLYLUX – Energy saving with greater light output than standard fluorescent tubes.

#### **COLOUR APPEARANCES**

WHITE - Standard tube for general commercial/industrial applications.

COOL WHITE - Creates a business-like, crisp atmosphere.

WARM WHITE - Produces a homely welcoming effect.

| DESCRIPTION     | PAGE | DESCRIPTION               | <b>PAGE</b> |
|-----------------|------|---------------------------|-------------|
| T12 Fluorescent | 19   | 2D Lamps                  | 22          |
| T8 Fluorescent  | 20   | 2L Lamps                  | 22          |
| Miniature       |      | 4L Lamps                  | 22          |
| Fluorescent     | 20   | Fluorescent Fittings      | 23          |
| U-Tubes         | 21   | Concealed Lighting System | 23          |
| Circular Tubes  | 21   | Starter Switch            | 23          |
| Hi-Spec Rosetta | 21   |                           |             |

#### TIBES

|  | WATTAGE | LE: | NGTH<br>mm | FINISH                  |
|--|---------|-----|------------|-------------------------|
| T12                                    | 100     | 8   | 2400       | Pluslux 3500 White      |
| FLUORESCENT                            | 100     | 8   | 2400       | Pluslux 4000 Cool White |
| TUBES<br>Tube diameter                 | 100     | 8   | 2400       | Pluslux 3000 Warm White |
| 38mm (1 <sup>1</sup> / <sub>2</sub> ") | 100     | 8   | 2400       | Polylux 3500 White      |
| <b>ENERGY SAVING</b>                   | 100     | 8   | 2400       | Polylux 4000 Cool White |
|  | 100     | 8   | 2400       | Polylux 3000 Warm White |



T12
FLUORESCENT
TUBES
Tube diameter
38mm (1<sup>1</sup>/2")



| 85/125 | 8  | 2400 | White          | 20   | 5.130 |
|--------|----|------|----------------|------|-------|
| 85/125 | 8  | 2400 | Cool White     | 20   | 5.650 |
| 85/125 | 8  | 2400 | Warm White     | 20   | 5.650 |
| 85/125 | 8  | 2400 | Northlight     | 20   | 8.260 |
| 85/125 | 8  | 2400 | Natural        | 20   | 6.920 |
| 85/125 | 8  | 2400 | DeLuxe Natural | 20   | 8.260 |
| 75/85  | 6  | 1800 | White          | 25   | 4.230 |
| 75/85  | 6  | 1800 | Cool White     | 25   | 4.640 |
| 75/85  | 6  | 1800 | Warm White     | 25   | 4.640 |
| 75/85  | 6  | 1800 | Natural        | - 25 | 5.710 |
| 65/80  | 5  | 1500 | White          | 25   | 3.200 |
| 65/80  | 5. | 1500 | Cool White     | 25   | 3.530 |
| 65/80  | 5  | 1500 | Warm White     | 25   | 3.530 |
| 65/80  | 5  | 1500 | Northlight     | 25   | 5.180 |
| 65/80  | 5  | 1500 | Natural        | 25   | 4.310 |
| 65/80  | 5  | 1500 | DeLuxe Natural | 25   | 5.180 |
| 40     | 4  | 1200 | White          | 25   | 2.930 |
| 40     | 4  | 1200 | Cool White     | 25   | 3.220 |
| 40     | 4  | 1200 | Warm White     | 25   | 3.220 |
| 40     | 4  | 1200 | Northlight     | 25   | 4.700 |
| 40     | 4  | 1200 | Natural        | 25   | 3.920 |
| 40     | 4  | 1200 | DeLuxe Natural | 25   | 4.700 |
| 40     | 2  | 600  | White          | 25   | 3.150 |
| 20     | 2  | 600  | White          | 25   | 2.860 |
| 20     | 2  | 600  | Cool White     | 25   | 3.160 |
| 20     | 2  | 600  | Warm White     | 25   | 3.160 |
| 20     | 2  | 600  | Northlight     | 25   | 4.610 |
| 20     | 2  | 600  | Natural        | 25   | 3.880 |

NET TRADE PRICE £

5.130

5.650

5.650

13.740

13.740

13.740

PACK QTY

20

20

20

20

20

20

|                         | WATTAGE |     | NGTH<br>mm | FINISH                  | PACK QTY | NET TRADE<br>PRICE £ |
|-------------------------|---------|-----|------------|-------------------------|----------|----------------------|
| T8                      | 70      | 6   | 1800       | Pluslux 3500 White      | 25       | 3.800                |
| FLUORESCENT             | 70      | 6   | 1800       | Pluslux 4000 Cool White | 25       | 4.190                |
| TUBES                   | 70      | 6   | 1800       | Pluslux 3000 Warm White | 25       | 4.190                |
| Tube diameter 26mm (1") | 70      | 6   | 1800       | Polylux 3500 White      | 25       | 9.160                |
| 2011111 (17)            | 70      | 6   | 1800       | Polylux 4000 Cool White | 25       | 9.160                |
| ENERGY SAVING           | 70      | 6   | 1800       | Polylux 3000 Warm White | 25       | 9.160                |
|                         | 58      | 5   | 1500       | Pluslux 3500 White      | 25       | 2.890                |
| <del>\</del>            | 58      | 5   | 1500       | Pluslux 4000 Cool White | 25       | 3.180                |
|                         | 58      | 5   | 1500       | Pluslux 3000 Warm White | 25       | 3.180                |
|                         | 58      | 5   | 1500       | Polylux 3500 White      | 25       | 6.890                |
|                         | 58      | 5   | 1500       | Polylux 4000 Cool White | 25       | 6.890                |
|                         | 58      | 5   | 1500       | Polylux 3000 Warm White | 25       | 6.890                |
|                         | 36      | 4   | 1200       | Pluslux 3500 White      | 25       | 2.630                |
|                         | 36      | 4   | 1200       | Pluslux 4000 Cool White | 25       | 2.890                |
|                         | 36      | 4   | 1200       | Pluslux 3000 Warm White | 25       | 2.890                |
|                         | 36      | 4   | 1200       | Polylux 3500 White      | 25       | 6.340                |
|                         | 36      | 4   | 1200       | Polylux 4000 Cool White | 25       | 6.340                |
|                         | 36      | 4   | 1200       | Polylux 3000 Warm White | 25       | 6.340                |
|                         | 18      | 2   | 600        | Pluslux 3500 White      | 25       | 2.570                |
|                         | 18      | 2   | 600        | Pluslux 4000 Cool White | 25       | 2.860                |
|                         | 18      | 2   | 600        | Pluslux 3000 Warm White | 25       | 2.860                |
|                         | 18      | 2   | 600        | Polylux 3500 White      | 25       | 6.260                |
|                         | 18      | 2   | 600        | Polylux 4000 Cool White | 25       | 6.260                |
| *                       | 18      | 2   | 600        | Polylux 3000 Warm White | 25       | 6.260                |
| T8                      | 50      | 5   | 1500       | White                   | 25       | 4.130                |
| FLUORESCENT             | 50      | 5   | 1500       | Warm White              | 25       | 4.530                |
| TUBES                   | 30      | 3   | 900        | White                   | 25       | 3.190                |
| Tube diameter 26mm (1") | 30      | 3   | 900        | Cool White              | 25       | 3.490                |
| 2011111 (1 )            | 30      | 3   | 900        | Warm White              | 25       | 3.490                |
| <b>₽</b>                | 15      | *18 | 450        | White                   | 25       | 3.020                |
|                         | 15      | *18 | 450        | Cool White              | 25       | 3.320                |
|                         | 15      | *18 | 450        | Warm White              | 25       | 3.320                |
| MINIATURE               | 13      | *21 | 525        | White                   | 25       | 2.660                |
| FLUORESCENT             | 13      | *21 | 525        | Cool White              | 25       | 2.920                |
| TUBES                   | 13      | *21 | 525        | Warm White              | 25       | 2.920                |
| Tube diameter           | 8       | *12 | 300        | White                   | 25       | 2.180                |
| 16mm (5/8")             | 8       | *12 | 300        | Cool White              | 25       | 2.180                |
|                         | 8       | *12 | 300        | Warm White              | 25       | 2.180                |
|                         | *Inches |     |            |                         |          |                      |

|  | WATTAGE |   | GTH<br>mm | FINISH     | PACK QTY | NET TRADI<br>PRICE £ |
|--|---------|---|-----------|------------|----------|----------------------|
| MINIATURE  | 6       | 9 | 225       | White      | 25       | 2.180                |
| FLUORESCENT  | 6       | 9 | 225       | Cool White | 25       | 2.180                |
| TUBES  | 6       | 9 | 225       | Warm White | 25       | 2.180                |
| Tube diameter  | 4       | 6 | 150       | White      | 25       | 2.180                |
| 16mm ( <sup>5</sup> / <sub>8</sub> ")<br>(continued) |         |   |           |            |          |                      |

U-TUBES Tube Diameter 26mm (1")

| 40 | 201/2 525     | White      | 20 | 7.200 |
|----|---------------|------------|----|-------|
| 40 | $20^{1/2}525$ | Warm White | 20 | 7.940 |



CIRCULAR TUBES

| 60 | 16 400 | Warm White | 12 | 11.090 |
|----|--------|------------|----|--------|
| 40 | 16 400 | Warm White | 12 | 9.500  |
| 32 | 12 300 | Warm White | 12 | 9.060  |

#### HI-SPEC ROSETTA

Hi-Spec Rosetta, a range of fluorescent tubes developed to highlight the natural colour of meat and speciality foods. With a minimal U.V. output, Rosetta can help reduce the deterioration of meat and increase the shelf life of dairy products.

Rosetta is available in a variety of lengths in 26mm and 38mm versions and is packed in quantities of 6.

|         | WATTAGE | DIAMETER | LE!<br>ft | NGTH<br>mm | FINISH  | PACK QTY | NET TRADE<br>PRICE £ |
|---------|---------|----------|-----------|------------|---------|----------|----------------------|
| HI-SPEC | 15      | 26mm     | 18ins     | 450        | Rosetta | 6        | 14.680               |
| ROSETTA | 18      | 26mm     | 2         | 600        | Rosetta | 6        | 14.680               |
|         | 30      | 26mm     | 3         | 900        | Rosetta | 6        | 15.820               |
| * TF    | 36      | 26mm     | 4         | 1200       | Rosetta | 6        | 16.950               |
|         | 58      | 26mm     | 5         | 1500       | Rosetta | 6        | 21.480               |
|         | 70      | 26mm     | 6         | 1800       | Rosetta | 6        | 22.620               |
|         | 36      | 26mm     |           | 1000       | Rosetta | 6        | 19,220               |
|         | 40      | 26mm     | .5        | 1050       | Rosetta | 6        | 19.220               |
|         | 20      | 38mm     | 2         | 600        | Rosetta | 6        | 14.970               |
|         | 40      | 38mm     | 4         | 1200       | Rosetta | 6        | 17.280               |
|         | 65/80   | 38mm     | 5         | 1500       | Rosetta | 6        | 21.900               |
|         | 75/85   | 38mm     | 6         | 1800       | Rosetta | 6        | 23.050               |
|         | 100     | 38mm     | 8         | 2400       | Rosetta | 6        | 26.520               |
|         | 125     | 38mm     | 8         | 2400       | Rosetta | 6        | 26.520               |
|         |         |          |           |            |         |          |                      |

### ENERGY SAVING COMPACT FLUORESCENT

|                       | WATTAGE | CAP    | DESCRIPTION          | PACK QTY | NET TRADE<br>PRICE 4 |
|-----------------------|---------|--------|----------------------|----------|----------------------|
| 2D LAMPS              | 16      | 2 PIN  | 2D Lamp Polylux 3500 | 5        | 5.860                |
|                       | 16      | 2 PIN  | 2D Lamp Polylux 2700 | 5        | 5.860                |
| $ \bigcirc \bigcirc $ | 21      | 4 PIN  | 2D Lamp Polylux 3500 | 5        | 5.980                |
|                       | 21      | 4 PIN  | 2D Lamp Polylux 2700 | 5        | 5.980                |
|                       | 28      | 2 PIN  | 2D Lamp Polylux 2700 | 20       | 8.800_               |
|                       | 28      | 4 PIN  | 2D Lamp Polylux 2700 | 20       | 8.800                |
|                       | 28      | 4 PIN  | 2D Lamp Polylux 3500 | 20       | 8.800                |
|                       | 38      | 4 PIN  | 2D Lamp Polylux 2700 | 20       | 9.310                |
|                       | 38      | 4 PIN  | 2D Lamp Polylux 3500 | 20       | 9.310                |
|                       | 16      | 2 PIN  | 2D Lamp Red          | 5        | 6.450                |
|                       | 16      | 2 PIN  | 2D Lamp Blue         | 5        | 6.450                |
|                       | 16      | 2 PIN  | 2D Lamp Green        | 5        | 6.450                |
|                       | 16      | 2 PIN  | 2D Lamp Lemon        | 5        | 6.450                |
|                       | 16      | 2 PIN  | 2D Lamp Peach        | 5        | 6.450                |
| ×                     | 16      | 2 PIN  | 2D Lamp Lilac        | 5        | 6.450                |
|                       | 16      | 2 PIN  | 2D Lamp Magenta      | 5        | 6.450                |
| L LAMPS               | 5       | G23    | 2pin Polylux 2700    | 10       | 3.310                |
|                       | 7       | G23    | 2pin Polylux 2700    | 10       | 3.310                |
|                       | 9       | G23    | 2pin Polylux 2700    | 10       | 3.580                |
|                       | 11      | G23    | 2pin Polylux 2700    | 10       | 3.580                |
| L LAMPS               | 10      | G24d-1 | 2pin Polylux 2700    | 10       | 5.790                |
|                       | 10      | G24q-1 | 4pin Polylux 2700    | 10       | 6.930                |
| 1                     | 13      | G24d-1 | 2pin Polylux 2700    | 10       | 6.620                |
|                       | 13      | G24q-1 | 4pin Polylux 2700    | 10       | 7.250                |
|                       | 18      | G24d-2 | 2pin Polylux 2700    | 10       | 7.190                |
| WY                    | 18      | G24q-2 | 4pin Polylux 2700    | 10       | 7.930                |
|                       | 26      | G24d-3 | 2pin Polylux 2700    | 10       | 7.830                |
|                       | 26      | G24q-3 | 4pin Polylux 2700    | 10       | 8.610                |

<sup>\*</sup>See page 37 for the Mazda Low Energy light bulb

|  |  |  | <br>3 S |  |
|--|--|--|---------|--|
|  |  |  |         |  |
|  |  |  |         |  |

|             | REF.          | DESCRIPTION                      | PACK QTY | NET TRADI<br>PRICE £ |
|-------------|---------------|----------------------------------|----------|----------------------|
| FLUORESCENT | OLSB 18       | 2ft 18W L.P.F. Fitting C/W Tube* | 4        | 17.160               |
| FITTINGS    | OLD 18        | 2ft Opal Diffuser                | 4        | 4.150                |
|             | OLB 36        | 4ft 36W L.P.F. Fitting C/W Tube* | 4        | 15.570               |
|             | OLD 36        | 4ft Opal Diffuser                | 4        | 4.440                |
|             | OLB 58        | 5ft 58W L.P.F. Fitting C/W Tube* | 4        | 18.020               |
|             | OLD 58        | 5ft Opal Diffuser                | 4        | 5.200                |
|             | *Pluslux 3000 | (Dit)                            |          |                      |
| CONCEALED   | OKLS 36       | 36" (930mm) Under Pelmet         | 1        | 20.950               |
| LIGHTING    |               | Lighting C/W 30W Warmwhite Tube  |          |                      |
| SYSTEM      | OKLS 21       | 21" (550mm) Under Pelmet         | 1        | 17.600               |
|             |               | Lighting C/W 13W Warmwhite Tube  |          |                      |
|             | OKLS 18       | 18" (465mm) Under Pelmet         | 1        | 18.950               |
| 7           |               | Lighting C/W 15W Warmwhite Tube  |          |                      |
|             | OKLS 12       | 12" (320mm) Under Pelmet         | 1        | 17.600               |
|             |               | Lighting C/W 8W Warmwhite Tube   |          |                      |
|             | OKLS 9        | 9" (245mm) Under Pelmet          | 1        | 17.600               |
|             |               | Lighting C/W 6W Warmwhite Tube   |          |                      |
|             | OKLSCON       | Connector Set                    | 10       | 2,560                |

#### STARTER SWITCH

|         | CA      | r no.     | WATTAGE   | NO OF<br>PINS | PACK QTY | NET TRADE<br>PRICE £ |
|---------|---------|-----------|-----------|---------------|----------|----------------------|
| STARTER | PGS 22s | 155/200   | 15/20     | 2             | 10       | 0.510                |
| SWITCH  | PGS 50  | 1 155/501 | 50        | 2             | 10       | 1.450                |
| The Co  | FSU     | 155/500   | 4-80incl* | 2             | 10       | 0.470                |
|         | FS6     | 155/800   | 70/85     | 2             | 10       | 1.090                |
|         | FS8     | 155/800   | 100       | 2             | 10       | 1.090                |
|         | FS8     | 155/800   | 195       | 9             | 10       | 1.090                |

<sup>\*(</sup>Universal except 50 watts)



# 

A comprehensive range of low voltage tungsten halogen mirror lamps, capsules and mains voltage linear tungsten halogen lamps.

Energy efficient, low voltage mirror lamps are available in both open and glass covered versions for extra protection. They give a cool, crisp, white light which is ideal for creative display lighting, Capsules offer all the tungsten halogen light qualities for fittings with in-built reflectors.

Linear lamps are a popular light source for exterior flood lights and interior uplighters.

| DESCRIPTION                 | PAGE | DESCRIPTION                 |    | PAGE |
|-----------------------------|------|-----------------------------|----|------|
| Mirror Lamps<br>50mm Open   | 25   | Mirror Lamps<br>35mm Sealed |    | 28   |
| Mirror Lamps<br>50mm Sealed | 26   | Mirror Lamps<br>35mm Sealed |    |      |
| Mirror Lamps                |      | Coloured                    |    | 28   |
| 50mm Sealed                 |      | Capsule Lamps               |    | 29   |
| Coloured                    | 27   | Linear                      |    | 29   |
| Mirror Lamps<br>35mm Open   | 27   |                             | 7. |      |

### LOW VOLTAGE TUNGSTEN HALOGEN

|           | VOLTAGE | WATTAGE | CAP                    | FINISH     | OUTER<br>QTY | NET TRADE<br>PRICE £ |
|-----------|---------|---------|------------------------|------------|--------------|----------------------|
| MIRROR    | 12      | 20      | GU5.3                  | M68        | 10           | 7.710                |
| LAMPS     |         |         |                        | dichroic   |              |                      |
| 50mm Open |         |         |                        | spot       |              |                      |
|           | 12      | 20      | GU5.3                  | M94        | 10           | 7.710                |
|           |         | 15      |                        | dichroic   |              |                      |
| =         |         |         |                        | medium     |              |                      |
|           | 12      | 20      | GU5.3                  | M69        | 10           | 7.710                |
|           | 2       |         |                        | dichroic   |              |                      |
|           |         |         | 4                      | flood      |              |                      |
|           | 12      | 35      | GU5.3                  | M71        | 10           | 7.710                |
|           |         |         |                        | dichroic   |              |                      |
|           |         |         |                        | spot       |              |                      |
|           | 12      | 35      | GU5.3                  | M70        | 10           | 7.710                |
|           |         |         | w)                     | dichroic   |              |                      |
|           |         |         |                        | medium     |              |                      |
|           | 12      | 35      | GU5.3                  | M81        | 10           | 7.710                |
|           |         |         |                        | dichroic   |              |                      |
|           |         |         |                        | flood      |              | Di.                  |
|           | 12      | 50      | GU5.3                  | M49        | 10           | 7.710                |
|           |         |         |                        | dichroic   |              | 4                    |
|           |         |         |                        | spot       |              |                      |
|           | 12      | 50      | GU5.3                  | M50        | 10           | 7.710                |
|           | 6       | 30      |                        | dichroic   |              |                      |
|           |         |         |                        | medium     |              |                      |
|           | 12      | 50      | GU5.3                  | M58        | 10           | 7.710                |
|           |         |         |                        | dichroic   |              |                      |
|           |         |         |                        | flood      |              |                      |
|           | 12      | 50      | GU5.3                  | M80        | 10           | 7.710                |
|           | 19      |         |                        | dichroic   |              |                      |
|           |         |         |                        | wide flood |              |                      |
|           | 12      | 75      | GU5.3                  | M60        | 10           | 7.710                |
|           |         |         |                        | dichroic   |              |                      |
|           |         |         | 134 <sub>1</sub> 2 1 1 | spot       |              |                      |
|           | 12      | 75      | GU5.3                  | M82        | 10           | 7.710                |
|           |         |         |                        | dichroic   |              |                      |
|           |         |         |                        | medium     |              |                      |

|                          | VOLTAGE | WATTAGE | CAP   | FINISH            | OUTER<br>QTY | NET TRADE<br>PRICE £ |
|--------------------------|---------|---------|-------|-------------------|--------------|----------------------|
| MIRROR                   | 12      | 75      | GU5.3 | M61               | 10           | 7.710                |
| LAMPS                    |         |         |       | dichroic          |              |                      |
| 50mm Open<br>(continued) |         | 25      |       | flood             |              |                      |
| (continued)              | 12      | 75      | GU5.3 | M98               | 10           | 7.710                |
|                          |         |         |       | dichroic          |              |                      |
| =                        |         |         |       | wide flood        |              |                      |
|                          |         |         |       |                   |              |                      |
| MIRROR                   | 12      | 20      | GU5.3 | M268              | 10           | 8.480                |
| LAMPS                    |         | 19      |       | dichroic          |              |                      |
| 50mm Sealed              |         |         |       | sealed spot       |              |                      |
|                          | 12      | 20      | GU5.3 | M294              | 10           | 8.480                |
|                          |         |         |       | dichroic          | _            |                      |
| -                        |         |         |       | sealed medium     |              |                      |
|                          | 12      | 20      | GU5.3 | M269              | 10           | 8.480                |
|                          |         |         |       | dichroic          |              |                      |
|                          |         |         |       | sealed flood      |              |                      |
|                          | 12      | 35      | GU5.3 | M271              | 10           | 8.480                |
|                          |         |         |       | dichroic          |              |                      |
|                          |         |         |       | sealed spot       |              |                      |
|                          | 12      | 35      | GU5.3 | M270              | 10           | 8.480                |
|                          |         |         |       | dichroic          |              |                      |
| \'/                      |         |         |       | sealed medium     |              |                      |
|                          | 12      | 35      | GU5.3 | M281              | 10           | 8.480                |
|                          |         |         |       | dichroic          |              |                      |
|                          |         |         |       | sealed flood      |              |                      |
| λ                        | 12      | 50      | GU5.3 | M249              | 10           | 8.480                |
|                          |         |         |       | dichroic          |              |                      |
|                          |         |         |       | sealed spot       |              |                      |
|                          | 12      | 50      | GU5.3 | M250              | 10           | 8.480                |
|                          |         |         |       | dichroic          |              |                      |
|                          |         |         |       | sealed medium     |              |                      |
|                          | 12      | 50      | GU5.3 | M258              | 10           | 8.480                |
|                          |         |         |       | dichroic          |              |                      |
|                          |         |         |       | sealed flood      |              |                      |
|                          | 12      | 50      | GU5.3 | M280              | 10           | 8.480                |
|                          | ,       |         |       | dichroic          |              |                      |
|                          |         |         |       | sealed wide flood |              |                      |
|                          |         |         |       |                   |              |                      |

|                 | VOLTAGE | WATTAGE | CAP    | FINISH               | OUTER<br>QTY | NET TRADE<br>PRICE £ |
|-----------------|---------|---------|--------|----------------------|--------------|----------------------|
| MIRROR          | 12      | 65      | GU5.3  | M260                 | 10           | 8.480                |
| LAMPS           |         |         |        | dichroic             |              |                      |
| 50mm Sealed     |         |         |        | sealed spot          |              |                      |
| (continued)     | 12      | 65      | GU5.3  | M282                 | 10           | 8.480                |
|                 |         |         |        | dichroic             |              |                      |
|                 |         |         |        | sealed medium        |              |                      |
|                 | 12      | 65      | GU5.3  | M261                 | 10           | 8.480                |
|                 | 2       |         |        | dichroic             |              |                      |
|                 |         |         |        | sealed flood         |              |                      |
|                 | 12      | 65      | GU5.3  | M298                 | 10           | 8.480                |
|                 |         |         |        | dichroic             |              |                      |
|                 |         | 61      |        | sealed wide flood    |              |                      |
| MIRROR          | 12      | 50      | GU5.3  | M249 R               | 10           | 9.990                |
| LAMPS           | 14      | 50      | 003.3  | dichroic             | 10           | 0.000                |
| 50mm Sealed     |         |         |        | red spot             |              |                      |
| Coloured        | 12      | 50      | GU5.3  | M249 G               | 10           | 9.990                |
|                 | 14      | 50      | G05.5  | dichroic             | 10           | 3.330                |
|                 |         |         |        | green spot           |              |                      |
| 7               | - 10    |         | CLIFO  | M249 B               | 10           | 9.990                |
|                 | 12      | 50      | GU5.3  |                      | 10           | 9.990                |
|                 |         |         | <      | dichroic             |              |                      |
|                 | 10      | F0      | OTTE 0 | blue spot<br>M249 Y  | 10           | 9.990                |
|                 | 12      | 50      | GU5.3  | M249 Y<br>dichroic   | 10           | 9.990                |
| 17/             |         |         |        |                      |              |                      |
|                 | 10      | F0      | OTTE 0 | yellow spot          | 10           | 10.990               |
| 1               | 12      | 50      | GU5.3  | M104<br>dichroic     | 10           | 10.990               |
|                 |         |         | .00    |                      |              |                      |
|                 | 10      | 50      | GU5.3  | neodymium spot M105  | 10           | 10.990               |
|                 | 12      | 50      | GU5.5  | dichroic             | 10           | 10.990               |
|                 |         |         |        | neodymium medium     |              |                      |
|                 |         |         |        |                      | 10           | <b>—</b>             |
| MIRROR<br>LAMPS | 12      | 12      | GU4    | M64<br>dichroic spot | 10           | 7.440                |
| 35mm Open       | 12      | 20      | GU4    | M52                  | 10           | 7.440                |
|                 | 12      | 40      | GU4    | dichroic spot        | 10           | UFF.1                |
|                 | - 12    | 90      | SBC    | M55                  | 10           | 8.190                |
| $-\Box$         | :12     | 20      | SDC    | dichroic spot        | 10           | 0.130                |
|                 | 12      | 20      | GU4    | M51                  | 10           | 7.440                |
|                 | 12      | 20      | GU4    | dichroic medium      | 10           | 7.770                |
|                 | -       |         |        | dictiroic medium     |              |                      |

|  | VOLTAGE | WATTAGE | CAP | FINISH                            | OUTER<br>QTY | NET TRADE<br>PRICE £ |
|--|---------|---------|-----|-----------------------------------|--------------|----------------------|
| MIRROR<br>LAMPS                            | 12      | 20      | SBC | M54<br>dichroic medium            | 10           | 8.190                |
| 35mm Open<br>(Continued)                   | 12      | 20      | GU4 | M62<br>dichroic flood             | 10           | 7.440                |
| =  | 12      | 20      | SBC | M63<br>dichroic flood             | 10           | 8.190                |
|  | 12      | 35      | GU4 | M65<br>dichroic spot              | 10           | 7.440                |
|  | 12      | 35      | GU4 | M66<br>dichroic medium            | 10           | 7.440                |
| MIRROR<br>LAMPS<br>35mm Sealed             | 12      | 12      | GU4 | M264<br>dichroic<br>sealed spot   | 10           | 8.180                |
| = 9  | 12      | 20      | GU4 | M252<br>dichroic<br>sealed spot   | 10           | 8.180                |
| (M)  | 12      | 20      | GU4 | M251<br>dichroic<br>sealed medium | 10           | 8.180                |
| 12   | -12     | 20      | GU4 | M262<br>dichroic<br>sealed flood  | 10           | 8.180                |
| P  | 12      | 35      | GU4 | M265<br>dichroic<br>sealed spot   | 10           | 8.180                |
|  | 12      | 35      | GU4 | M266<br>dichroic<br>sealed medium | 10           | 8.180                |
| MIRROR<br>LAMPS<br>35mm Sealed<br>Coloured | 12      | 20      | GU4 | M252 R<br>dichroic<br>red spot    | 10           | 9.640                |
| Coloured                                   | 12      | 20      | GU4 | M252 G<br>dichroic<br>green spot  | 10           | 9.640                |
|  | 12      | 20      | GU4 | M252 B<br>dichroic<br>blue spot   | 10           | 9.640                |

|                              | VOLTAGE  | WATTAGE | CAP     | FINISH         | OUTER<br>QTY | NET TRADI<br>PRICE £ |
|------------------------------|----------|---------|---------|----------------|--------------|----------------------|
| MIRROR                       | 12       | 20      | GU4     | M252 Y         | 10           | 9.640                |
| LAMPS                        |          |         |         | dichroic       |              |                      |
| 35mm Sealed                  |          |         |         | yellow spot    |              |                      |
| Coloured<br>(Continued)      | 12       | 20      | GU4     | M148           | 10           | 10.600               |
| (Commuca)                    |          |         |         | dichroic       |              |                      |
|                              |          |         |         | neodymium spot |              |                      |
|                              |          |         |         |                |              |                      |
| CAPSULE                      | 6        | 20      | G4      | M34 capsule    | 10           | 4.500                |
| LAMPS                        | 12       | 12      | G4      | M91 capsule    | 10           | 4.500                |
|                              | 12       | 20      | G4      | M47 capsule    | 10           | 5.040                |
|                              | 12       | 20      | GY 6.35 | M76 capsule    | 10           | 4.160                |
|                              | 12       | 35      | GY 6.35 | M75 capsule    | 10           | 4.160                |
|                              | 12       | 35      | GY 6.35 | M95 capsule    | 10           | 4.160                |
|                              | 12       | 50      | GY 6.35 | M32 capsule    | 10           | 3.280                |
|                              | 12       | 50      | GY 6.35 | M74 capsule    | 10           | 4.160                |
|                              | 12       | 75      | GY 6.35 | M73 capsule    | 10           | 4.160                |
|                              | 12       | 100     | GY 6.35 | M28 capsule    | 10           | 5.520                |
| L I N E                      | A R      | T U N   | GST     | E N H A        | LOC          | B E N                |
| LINEAR                       | 240/250  | 100     | R7s     | K14 Clear      | 10           | 6.070                |
| TUNGSTEN                     | 240/250  | 150     | R7s     | K12 Clear      | 10           | 6.070                |
| HALOGEN<br>78mm              | 2        |         |         | 9              |              |                      |
| (-t- <u>-</u>                |          |         |         |                | a            |                      |
| LINEAR                       | 240/250  | 200     | R7s     | K11 Clear      | 10           | 5.720                |
| TUNGSTEN                     | 240/250  | 300     | R7s     | K9 Clear       | 10           | 5.720                |
| HALOGEN<br>117mm             | 240/250  | 500     | R7s     | K1 Clear       | 10           | 6.130                |
| 11711111                     |          | 9       |         |                |              |                      |
| LINEAR                       | 240/250  | 750     | R7s     | K3 Clear       | 10           | 7.630                |
| TUNGSTEN<br>HALOGEN          | 240/250  | 1000    | R7s     | K4 Clear       | 10           | 7.910                |
| 189mm                        |          |         |         |                |              |                      |
| LINEAR                       | 240/250  | 1500    | R7s     | K5 Clear       | 10           | 8.880                |
| TUNGSTEN<br>HALOGEN<br>254mm | 220, 230 | 2000    |         |                |              | 2,230                |



Mazda, the best selling lightbulb brand in the U.K., continues to grow in the 90's with new lamps and fittings designed to give your customers greater choice and give you increased sales.

Recognising the market potential for energy-saving products we recently introduced the revolutionary Mazda Low Energy bulb with its unique adaptor. This lamp lasts 8 times longer than a normal bulb and reduces electricity costs by 75%.

With the growth in demand of multipacks we have also developed our twinpack blister range to include the popular Mazda Pygmy and Mazda Fireglow. Mazda Candles have also been extended to include a unique Triplepack blister.

We are also adding exciting new products to the Mazda fittings range to fulfil all your customer needs.

The popular Mazda Interiors range now incorporates the stylishly designed Slim Fluorescent whilst our new additions to the Mazda Security Range make it the complete domestic security solution, with a fitting to light every area of the house.

As always, our comprehensive promotional support and unique merchandising units provide you with a winning formula, ensuring that Mazda will remain the leading light for the 90's.

| DESCRIPTION  | PAGE | DESCRIPTION             | PAGE |
|--------------|------|-------------------------|------|
| Softglow     | 32   | Decor Round             | 36   |
| Images       | 32   | Par 38 Flood            | 37   |
| GLS          | 33   | Striplight              | 37   |
| Doublelife   | 33   | Tungsten Halogen        | 37   |
| Triple Life  | 33   | Low Energy              | 37   |
| Netabulb     | 33   | Fluorescent Tubes       | 38   |
| Coloured GLS | 34   | Starter Switch          | 38   |
| Fireglow     | 34   | Mazda Security Lighting | 38   |
| Nightlight   | 34   | Mazda Garden Fittings   | 39   |
| Candle       | 34   | Mazda Interiors         | 39   |
| Pygmy        | 35   | Mazda Indoor            |      |
| Decor Spot   | 35   | Task Lighting           | 40   |

### SOFTGLOW

|                         | VOLTAGE           | WATTAGE | CAP | FINISH F         | ACK TYPE | OUTER<br>QTY | NET TRADE<br>PRICE £ |
|-------------------------|-------------------|---------|-----|------------------|----------|--------------|----------------------|
| SOFTGLOW                | 240               | 60      | BC  | Apple White      | В        | 10           | 0.785                |
| GLS                     | 240               | 60      | ВC  | Rose White       | В        | 10           | 0.785                |
|                         | 240               | 60      | BC  | Apricot White    | В        | 10           | 0.785                |
|                         | 240               | 60      | BC  | Primrose White   | В        | 10           | 0.785                |
| SOFFICIAL ONL           | 240               | 60      | ВС  | Apple White      | T        | 10x2         | 0.785                |
| SOFTGLOW<br>GLS         | 240               | 60      | BC  | Rose White       | T        | 10x2         | 0.785                |
| (Twin Pack)             | 240               | 60      | BC  | Apricot White    | T        | 10x2         | 0.785                |
| (                       | 240               | 60      | BC  | Primrose White   | T        | 10x2<br>10x2 | 0.785                |
| SOFTGLOW                | 240               | 40      | ВС  | Apple White      | В        | 10x2         | 1.250                |
| CANDLE                  | 240               | 40      | BC  | Rose White       | В        | 10x2         | 1.250                |
|                         | 240               | 40      | BC  | Apricot White    | B        | 10x2         | 1.250                |
|                         | 240               | 40      | BC  | Primrose White B |          | 10x2         | 1.250                |
| SOFFCI ON               | 040               | 40      | ВС  | Apple White      | В        | 10x2         | 1.410                |
| SOFTGLOW<br>DECOR ROUND | 240               | 40      | BC  | Rose White       | В        | 10x2         | 1.410                |
| 45                      | $\frac{240}{240}$ | 40      | BC  | Apricot White    | В        | 10x2         | 1.410                |
|                         |                   | 40      | BC  | Primrose White   | В        | 10x2         | 1.410                |
|                         | 240               | 40      | ьс  | Fillinose winte  | ь        | 1014         | 1.410                |
| (45mm)<br>SOFTGLOW      | 240               | 100     | BC  | Apple White      | В        | 10           | 3.730                |
| DECOR ROUND             | 240               | 100     | BC  | Rose White       | В        | 10           | 3.730                |
| 95                      | 240               | 100     | BC  | Apricot White    | В        | 10           | 3.730                |
|                         | 240               | 100     | BC  | Primrose White   | В        | 10           | 3.730                |
| (95mm)                  |                   |         |     |                  |          |              |                      |
| (1000)                  |                   |         | I M | AGES             |          |              |                      |
| IMAGES                  | 240               | 40      | ВС  | Ice Crystal      | v        | 20           | 2.490                |
| CANDLE                  | 240               | 40      | BC  | Crystal Gold     | V        | 20           | 2.490                |
|                         | 240               | 40      | BC  | Croco Ice        | V        | 20           | 2.890                |
|                         |                   |         |     |                  |          |              |                      |
| IMAGES                  | 240               | 100     | ВС  | Ice Crystal      | V        | 10           | 4.550                |
| DECOR ROUND             | 240               | 100     | ВС  | Crystal Gold     | V        | 10           | 4.550                |
| (95mm)                  | 240               | 60      | ВС  | Croco Ice        | V        | 10           | 4.950                |
|                         | \                 |         |     |                  |          |              |                      |

|              | VOLTAGE | WATTAGE | CAP  | FINISH | PACK TYPE | OUTER<br>QTY  | NET TRADE<br>PRICE £ |
|--------------|---------|---------|------|--------|-----------|---------------|----------------------|
| GLS          | 240     | 25      | BC   | Pearl  | T         | 5x10          | 0.660                |
|              | 240     | 40      | BC   | Pearl  | T         | 5x10          | 0.565                |
|              | 240     | 60      | BC   | Pearl  | T         | 5x10          | 0.565                |
|              | 240     | 60      | ES   | Pearl  | T         | 5x10          | 0.660                |
|              | 240     | 100     | BC   | Pearl  | T         | 5x10          | 0.565                |
|              | 240     | 100     | ES   | Pearl  | T         | 5x10          | 0.660                |
|              | 240     | 150     | ВС   | Pearl  | T         | 5 <b>x</b> 10 | 0.865                |
| GLS          | 240     | 40      | ВС   | Clear  | T         | 25x2          | 0.590                |
| (Twin Pack)  | 240     | 40      | BC   | Pearl  | T         | 25x2          | 0.565                |
|              | 240     | 60      | BC   | Clear  | T         | 25x2          | 0.590                |
|              | 240     | 60      | BC   | Pearl  | T         | 25x2          | 0.565                |
|              | 240     | 100     | BC   | Clear  | T         | 25x2          | 0.590                |
|              | 240     | 100     | ВС   | Pearl  | Т         | 25x2          | 0.565                |
| DOUBLELIFE   | 240     | 40      | BC   | Clear  | T         | 5x10          | 0.725                |
| (2000 hours) | 240     | 40      | BC   | Pearl  | T         | 5x10          | 0.705                |
|              | 240     | 60      | BC   | Clear  | T         | 5x10          | 0.725                |
|              | 240     | 60      | BC   | Pearl  | T         | 5x10          | 0.705                |
|              | 240     | 100     | BC   | Clear  | T         | 5x10          | 0.725                |
|              | 240     | 100     | BC   | Pearl  | T         | 5x10          | 0.705                |
|              | 240     | 150     | ВС   | Pearl  | T         | 5x10          | 1.070                |
| TRIPLE LIFE  | 240     | 40      | ВС   | Pearl  | В         | 10            | 0.970                |
| (3000 hours) | 240     | 60      | BC   | Pearl  | В         | 10            | 0.970                |
|              | 240     | 100     | ВС   | Pearl  | В         | 10            | 0.970                |
| NETABULB_    | 240     | 40      | BC   | Opal   | T         | 5x10          | 0.720                |
|              | 240     | 60      | BC   | Opal   | T         | 5x10          | 0.720                |
|              | 240     | 100     | ВС   | Opal   | T         | 5x10          | 0.720                |
| NETABULB     | 240     | 40      | ВС   | Opal   | T         | 25x2          | 0.720                |
| (Twin Pack)  | 240     | 60      | BC   | Opal_  | T         | 25x2          | 0.720                |
|              | 240     | 100     | BC = | Opal   | T         | 25x2          | 0.720                |
| $\mathbf{Q}$ |         |         |      |        |           |               |                      |

| K w                     | VOLTAGE     | WATTAGE   | CAP | FINISH                | PACK TYPE | OUTER<br>QTY | NET TRADE<br>PRICE £ |
|-------------------------|-------------|-----------|-----|-----------------------|-----------|--------------|----------------------|
| COLOURED                | 200/250     | 60        | BC  | Amber                 | В         | 10           | 1.200                |
| GLS                     | 200/250     | 60        | BC  | Blue                  | В         | 10           | 1.200                |
|                         | 200/250     | 60        | BC  | Green                 | В         | 10           | 1.200                |
|                         | 200/250     | 60        | BC  | Pink                  | В         | 10           | 1.200                |
|                         | 200/250     | 60        | BC  | Red                   | В         | 10           | 1.200                |
|                         | 200/250     | 60        | BC  | Yellow                | В         | 10           | 1.200                |
|                         | 200/250     | 25        | ВС  | Red/Green/<br>Blue    | В         | 10x3         | 1.320                |
|                         | 200/250     | 25        | ВС  | Pink/Amber/<br>Yellow | В         | 10x3         | 1.320                |
| FIREGLOW                | 200/250     | 60        | ВС  | Lacquered Red         | l B       | 10           | 1.210                |
|                         |             |           |     |                       |           |              |                      |
| FIREGLOW<br>(Twin Pack) | 200/250     | 60        | ВС  | Lacquered Red         | l B       | 10x2         | 1.210                |
| (Twill Tack)            |             |           |     |                       |           |              |                      |
|                         |             |           |     |                       |           |              |                      |
|                         | 0           |           |     |                       |           |              |                      |
| NIGHTLIGHT              | 200/250     | Very Low  | BC  | Pearl                 | В         | 10           | 0.935                |
| NOTILION                | 200/ 230    | VCI y LOW | ВС  | Tearr                 |           | 10           | 0.000                |
|                         |             |           |     |                       |           |              |                      |
| CANDLE                  | 240         | 25        | ВС  | Clear                 | В         | 10x2         | 0.925                |
| 35mm                    | 240         | 25        | BC  | Opal                  | В         | 10x2         | 0.990                |
|                         | 240         | 25        | SBC | Clear                 | В         | 10x2         | 0.925                |
|                         | 240         | 25        | SBC | Opal                  | В         | 10x2         | 0.990                |
| -                       | 240         | 40        | BC  | Clear                 | В         | 10x2         | 0.925                |
|                         | 240         | 40        | BC  | Opal                  | В         | 10x2         | 0.990                |
|                         | 240         | 40        | SBC | Clear                 | В         | 10x2         | 0.925                |
|                         | 240         | 40        | SBC | Opal                  | В         | 10x2         | 0.990                |
|                         | 240         | 40        | SES | Clear                 | В         | 10x2         | 0.925                |
|                         | 240         | 40        | SES | Opal                  | В         | 10x2         | 0.990                |
|                         | 240         | 60        | BC  | Clear                 | В         | 10x2         | 1.220                |
|                         | 240         | 60        | BC  | Opal                  | В         | 10x2         | 1.330                |
|                         | 240         | 60        | SBC | Clear                 | В         | 10x2         | 1.220                |
|                         | 240         | 60        | SBC | Opal                  | В         | 10x2         | 1.330                |
|                         | B = Blister |           |     |                       |           |              |                      |

|                       | VOLTAGE                   | WATTAGE | CAP | FINISH     | PACK TYPE | OUTER<br>QTY  | NET TRADE<br>PRICE £ |
|-----------------------|---------------------------|---------|-----|------------|-----------|---------------|----------------------|
| CANDLE                | 240                       | 40      | BC  | Warm Orang | e B       | 10x2          | 1.410                |
| 35mm                  | 240                       | 40      | BC  | Pink       | В         | 10x2          | 1.410                |
| (Continued)           | 240                       | 40      | BC  | Soft Pink  | В         | 10x2          | 1.410                |
|                       | 240                       | 40      | BC  | Lemon      | В         | 10x2          | 1.410                |
|                       | 240                       | 40      | BC  | Soft Green | В         | 10x2          | 1.410                |
|                       | 240                       | 40      | BC  | Patterned  | В         | 10x2          | 1.410                |
| CANDLE                | 240                       | 40      | BC  | Clear      | В         | 10x3          | 0.925                |
| 35mm                  | 240                       | 40      | BC  | Opal       | В         | 10x3          | 0.990                |
| (Triple Pack)         | 240                       | 60      | BC  | Clear      | В         | 10x3          | 1.220                |
| 18                    | 240                       | 60      | BC  | Opal       | В         | 10 <b>x</b> 3 | 1.330                |
| PYGMY                 | 200/250                   | 15      | BC  | Clear      | В         | 10            | 1.040                |
| 28mm                  | $\frac{200/250}{200/250}$ | 15      | SBC | Clear      | B         | 10            | 1.040                |
|                       | $\frac{200/250}{200/250}$ | 15      | SES | Clear      | B         | 10            | 1.070                |
|                       | 200/250                   | 25      | SBC | Clear      | В         | 10            | 1.450                |
|                       | 200/250                   | 25      | SES | Clear      | В         | 10            | 1.450                |
|                       | 200/250                   | 15      | BC  | Red        | В         | 10            | 1.340                |
|                       | 200/250                   | 15      | SBC | Red        | В         | 10            | 1.340                |
|                       | 200/250                   | 15      | BC  | Amber      | В         | 10            | 1.340                |
| 5                     | 200/250                   | 15      | SBC | Amber      | В         | 10            | 1.340                |
| PYGMY                 | 200/250                   | 15      | ВС  | Clear      | В         | 10x2          | 1.040                |
| 28mm                  | $\frac{200/250}{200/250}$ | 15      | SES | Clear      | В         | 10x2          |                      |
| (Twin Pack)           | 200/250                   | 10      | SES | Clear      | Б         | 10x2          | 1.070                |
|                       |                           |         |     |            |           |               |                      |
| DECOR SPOT 50<br>50mm | 240                       | 40      | SES | Diffuse    | В         | 10            | 1.680                |
| Sommi Sommi           |                           | 12      |     |            |           |               |                      |
| DECOR SPOT 50<br>50mm | 240                       | 40      | SES | Diffuse    | В         | 10 <b>x</b> 2 | 1.680                |
| (Twin Pack)           |                           |         |     |            |           |               |                      |
|                       |                           |         |     |            |           |               |                      |

|                       | VOLTAGE     | WATTAGE | CAP | FINISH  | PACK TYPE | OUTER<br>QTY | NET TRADI<br>PRICE £ |
|-----------------------|-------------|---------|-----|---------|-----------|--------------|----------------------|
| DECOR SPOT 63         | 240         | 60      | ВС  | Diffuse | В         | 10           | 1.680                |
| 63mm                  | 240         | 60      | ES  | Diffuse | В         | 10           | 1.680                |
|                       | 240         | 60      | ES  | Amber   | В         | 10           | 2.440                |
|                       | 240         | 60      | ES  | Blue    | В         | 10           | 2.440                |
|                       | 240         | 60      | ES  | Green   | В         | 10           | 2.440                |
|                       | 240         | 60      | ES  | Red     | В         | 10           | 2.440                |
|                       | 240         | 60      | ES  | Yellow  | В         | 10           | 2.440                |
| DECOR SPOT 63         | 240         | 60      | ВС  | Diffuse | В         | 10x2         | 1.680                |
| 63mm<br>(Twin Pack)   | 240         | 60      | ES  | Diffuse | В         | 10x2         | 1.680                |
| DECOR SPOT 80         | 240         | 60      | BC  | Diffuse | В         | 10           | 1.680                |
| 80mm                  | 240         | 60      | ES  | Diffuse | В         | 10           | 1.680                |
|                       | 240         | 100     | BC  | Diffuse | В         | 10           | 1.680                |
|                       | 240         | 100     | ES  | Diffuse | В         | 10           | 1.680                |
| DECOR OPOT AK         | 240         | 75      | BC  | Diffuse | В         | 10           | 2.460                |
| DECOR SPOT 95<br>95mm | 240         | 75      | ES  | Diffuse | В         | 10           | 2.460                |
|                       |             |         |     |         |           |              |                      |
| DECOR                 | 240         | 25      | SES | Opal    | В         | 10x2         | 1.160                |
| ROUND 45              | 240         | 40      | BC  | Clear   | В         | 10x2         | 1.160                |
| 45mm                  | 240         | 40      | BC  | Opal    | В         | 10x2         | 1.160                |
|                       | 240         | 40      | SBC | Opal    | В         | 10x2         | 1.160                |
|                       | 240         | 60      | BC  | Opal    | В         | 10x2         | 1.430                |
|                       | 240         | 60      | ВС  | Clear   | В         | 10x2         | 1.430                |
| DECOR                 | 240         | 40      | BC  | Opal    | В         | 10           | 1.970                |
| ROUND 68<br>68mm      | 240         | 60      | BC  | Opal    | В         | 10           | 1.970                |
| OGIIIII               |             |         |     |         |           |              |                      |
| DECOR                 | 240         | 60      | ВС  | Opal    | В         | 10           | 3.080                |
| ROUND 95<br>95mm      | 240         | 100     | ВС  | Opal    | В         | 10           | 3.080                |
|                       | B = Blister |         |     |         |           |              |                      |

|                     | VOLTAGE     | WATTAGE | CAP   | FINISH         | PACK TYPE | OUTER<br>QTY | NET TRADI |
|---------------------|-------------|---------|-------|----------------|-----------|--------------|-----------|
| DECOR               | 240         | 100     | BC    | Opal           | В         | 10           | 5.130     |
| ROUND 126           | 240         | 150     | BC    | Opal           | В         | 10           | 5.130     |
| 126mm               |             | Y.      |       |                |           |              |           |
|                     |             |         |       |                |           |              |           |
| PAR 38              | 240         | 100     | ES    | Flood, Clear   | В         | 10           | 5.360     |
| FLOOD               | H           |         |       | 5              |           | -            |           |
| STRIPLIGHT          | 240         | 30      | S15s  | Clear          | В         | 10           | 2.090     |
| 221mm               | 240         | 30      | S15s  | Opal           | В         | 10           | 2.390     |
|                     | 240         | 60      | S15s  | Opal           | В         | 10           | 2.390     |
| STRIPLIGHT          | 240         | 30      | S15s  | Clear          | В         | 10           | 2.090     |
| 284mm               | 240         | 30      | S15s  | Opal           | В         | 10           | 2.390     |
|                     | 240         | 60      | S15s  | Opal           | В         | 10           | 2.390     |
| TUNGSTEN            | 240         | 300     | R7s   | K9 Clear       | В         | 10           | 6.250     |
| HALOGEN<br>117mm    |             |         |       |                |           |              |           |
| LIGHTSTREAM         | 12          | 50      | GU5.3 | M250           | В         | 5            | 8.650     |
| TUNGSTEN            |             |         |       | Sealed Dichroi | С         |              |           |
| TUNGSTEN<br>HALOGEN | <del></del> |         |       | Sealed Dichroi | С         |              |           |

#### L O W E N E RGY

|                              | WATTAGE | CAP   | DESCRIPTION                                       | PACK TYPE | OUTER<br>QTY | NET TRADE<br>PRICE £ |
|------------------------------|---------|-------|---|-----------|--------------|----------------------|
| ENERGY SAVING<br>LIGHT BULBS | 10      | 4 Pin | Low Energy<br>replacement bulb                    | * T       | 12           | 5.100                |
| (2D LAMPS)                   | 10      | ВС    | Low Energy bulb<br>with 4W adaptor<br>(Total 14W) |           | 4            | 9.990                |
|                              | 16      | 2 Pin | 2D Lamp<br>Polylux 2700*                          | В         | 5            | 8.090                |

|                         | LENG | тн түре       | WATTAGE | FINISH    | PACK TYPE | OUTER<br>QTY | NET TRADE<br>PRICE £ |
|-------------------------|------|---------------|---------|-----------|-----------|--------------|----------------------|
| T8                      | 2ft  | Energy Saving | g 18    | Warmwhite | V         | 10           | 3.150                |
| FLUORESCENT             | 3ft  | Energy Saving |         | Warmwhite | V         | 10           | 3.800                |
| TUBES                   | 4ft  | Energy Saving | 36      | Warmwhite | V         | 10           | 3.350                |
| Tube Diameter 26mm (1") | 5ft  | Energy Saving | e.,     | Warmwhite | V         | 10           | 3.600                |



|         | DESCRIPTION                 | PACK TYPE | OUTER<br>QTY | NET TRADE<br>PRICE £ |
|---------|-----------------------------|-----------|--------------|----------------------|
| STARTER | 4-80 incl (except 50 watts) | В         | 10           | 0.530                |
| SWITCH  |                             |           |              |                      |



B = Blister V = Viewpack

### MAZDA SECURITY LIGHTING

|                      | DESCRIPTION  | CAT.<br>NO. | OUTER<br>QTY | NET TRADE<br>PRICE £ |
|----------------------|--|-------------|--------------|----------------------|
| SECURITY<br>FITTINGS | Security Flood with Passive Infra-red<br>C/W 500W K1 Tungsten Halogen Bulb     | SFIR 500    | 2            | 64.940               |
|                      | Security Detector<br>separate Passive Infra-red                                | SIR 2000    | 2            | 37.100               |
|                      | Approach Light with built-in Passive<br>Infra-red C/W 60W GLS Double Life Bulb | OIR 60      | , 2          | 45.430               |
|                      | 2D Gem Indoor/Outdoor dual fixing<br>utility fitting C/W 16w 2D Bulb           | 2DGM16GR    | 5            | 22.520               |
|                      | Approach Lantern with Passive Infra-red C/W 60W BC Clear Candle                | SLIR 60     | 2            | 58.630               |
|                      | Sealed Flood<br>C/W 500W K1 Tungsten Halogen Bulb                              | SF 500      | 2            | 20.580               |

| M   | A 7.     | D A   | GARD       | EN            | FI | TTI | NGS |
|-----|----------|-------|------------|---------------|----|-----|-----|
| 100 | E-8 - 64 | 13 61 | C 11 15 15 | A 1814 A.1781 |    |     |     |

|                    | DESCRIPTION  | CAT.<br>NO. | OUTER<br>QTY | NET TRADI<br>PRICE £ |
|--------------------|--|-------------|--------------|----------------------|
| GARDEN<br>FITTINGS | Garden Spot – surface or spike fixing<br>C/W 150W Par 38 Flood | ORS 1150    | 4            | 19.900               |
|                    | Garden Flood – open flood<br>C/W 300W K9 Tungsten Halogen Bulb | SUN 300BP   | 4            | 24.350               |
| - I                | Outdoor Light Set<br>C/W 20x3W Coloured Bulbs                  | OLS 20      | 5            | 24.610               |
|                    | Spare Bulbs for OLS 20   | OLS 20SB    | 10x3         | 0.570                |
|                    | Lightstring C/W 10x25W Coloured Bulbs                          | OLS 10      | 4            | 26.970               |

### MAZDAINTERIORS

|                             | DESCRIPTION                                 | CAT.<br>NO. | OUTER<br>QTY | NET TRADE |
|-----------------------------|---|-------------|--------------|-----------|
| UPLIGHTERS                  | Oyster C/W 60W Opal Candle                  | OUR 60      | 2            | 18.540    |
|                             | Jazz C/W 60W Opal Candle                    | OUT 60      | 2            | 20.780    |
|                             | Vogue C/W 60W Opal Candle                   | OUM 60      | 2            | 22.680    |
| (Jazz)                      | Regency C/W 60W Opal Candle                 | OUD 60      | 2            | 24.690    |
| MINISPOT                    | White, Round Cowl, C/W 60W Decorspot        | SMR 60W     | 6            | 7.340     |
| (Single)                    | White, Square Cowl, C/W 60W Decorspot       | SMS 60W     | 6            | 7.340     |
|                             | Black, Round Cowl, C/W 60W Decorspot        | SMR 60B     | 6            | 7.340     |
| A A                         | Black, Square Cowl, C/W 60W Decorspot       | SMS 60B     | 6            | 7.340     |
| MINISPOT<br>(Twin Lightbar) | White, Square Cowl, C/W 2x60W<br>Decorspots | SMSL 260W   | 2            | 16.120    |
|                             | Black, Square Cowl, C/W 2x60W<br>Decorspots | SMSL 260B   | 2            | 16.120    |
| MINISPOT                    | White, Round Cowl, C/W 60W Decorspot        | SMRC 60W    | 4            | 11.660    |
| (Clipspot)                  | Black, Round Cowl, C/W 60W Decorspot        | SMRC 60B    | 4            | 11.660    |
|                             |   |             |              |           |

|                     | DESCRIPTION   | CAT.<br>NO. | OUTER<br>QTY | NET TRADI |
|---------------------|---|-------------|--------------|-----------|
| HALO-BEAM*          | Halo-Beam, C/W 3 x M270<br>35W Dichroic Halogen Bulbs | HAL 335     | 2            | P.O.A.    |
| SLIM<br>FLUORESCENT | 2ft fitting switched C/W<br>Diffuser and 18W T8 Tube  | OMSA 18     | 4            | 18.630    |
| <u>~</u>            | 4ft fitting C/W Diffuser<br>and 36W T8 Tube           | OMA 36      | 4            | 22.530    |
|                     | 5ft fitting C/W Diffuser<br>and 58W T8 Tube           | OMA 58      | 4            | 25.490    |

<sup>\*</sup> Halo-Beam is to be launched in July 1991.

### MAZDA INDOOR TASK LIGHTING

|                        | DESCRIPTION   | CAT.<br>NO. | OUTER<br>QTY | NET TRADE<br>PRICE & |
|------------------------|---|-------------|--------------|----------------------|
| STRIPLIGHT<br>FITTINGS | 284mm Pull Switch Striplight<br>C/W 60W Opal 284mm Bulb     | OS 284P     | 10           | 10.360               |
| Co                     | 284mm Unswitched Striplight<br>C/W 60W Opal 284mm Bulb      | OS 284      | 10           | 9.620                |
|                        | 284mm Rocker Switch Striplight<br>C/W 60W Opal 284mm Bulb   | OS 284R     | 10           | 9.990                |
|                        | 221mm Switched Striplight<br>C/W 30W Opal 221mm Bulb        | OS 221S     | 10           | 9.840                |
| SHAVERLIGHT            | Shaverlight C/W 60W Opal 284mm Striplight Bulb              | OBF 284P    | 2            | 31.110               |
| 2D CRYSTAL<br>GEM      | 2D Crystal Gem<br>C/W 16W 2D Fluorescent Bulb               | 2D DG 16    | 2            | 22.520               |
|                        |   |             |              |                      |
| STARGAZE               | Mirror Surround Lighting C/W 5x25W Decor Round Bulbs (45mm) | OMF 25      | 4            | 23.800               |

FORYOURNOTES

### GENERAL CONDITIONS

#### GE THORN LAMPS LIMITED

(hereinafter referred to as the Company) GENERAL CONDITIONS OF SALE – HOME (Applicable to sales in the United Kingdom only)

The Company reserves the right to amend these Terms and Conditions during the life of this publication.

#### 1 GENERAL

All orders are accepted and executed on the understanding that the purchaser is bound by these General Conditions of Sale, Where there is any inconsistency between these Conditions of Sale and any Conditions which the Purchaser seeks to impose these General Conditions of Sale shall prevail.

#### 2 VALIDITY OF QUOTATION

A quotation addressed to the Purchaser by the Company does not constitute an offer to supply and no contract exists unless and until there has been an acceptance by the Company in writing of an order placed by the Purchaser.

#### 3 PRICES

- (a) Unless otherwise agreed in writing all orders are executed subject to prices ruling at the date of despatch and any price list of the Company whether published or not shall not affect the right of the Company to charge for goods in accordance with the clause,
- (b) All prices are subject to the addition of Value Added Tax at the appropriate rate at the relevant tax point.
- (c) Where a price per unit has been quoted and the Purchaser requires a smaller number of units to be delivered than those quoted for, the Company reserves the right to adjust the price per unit accordingly

#### 4 PAYMEN

- (a) Unless otherwise agreed in writing payment is due in full on delivery of the goods. In respect of payment, time shall in all circumstances be of the essence of the contract.
- (b) Where the contract is to be or may be fulfilled in separate instalments, deliveries or parts, payment for each such instalment, delivery or part, shall be made as if the same constituted a separate contract,
- (c) Should the Purchaser default in paying sums due for goods supplied, the Company reserves the right in its absolute discretion to suspend all further deliveries until the default is made good or cancel the balance of the order. In either case, the Company shall hold the Purchaser liable for costs incurred by the Company in producing goods already in course of manufacture or ready for despatch. Whenever under this contract any sum of money is overdue for payment by the Purchaser, the Company may deduct the same amount from any sum then due or which at any time thereafter may become due to the Purchaser, under this or any contract with the Company.
- (d) Should the Purchaser fail punctually to comply with the terms of payment, the Company shall be entitled to charge interest on any amount overdue at the rate of 1% per annum above the base rate for the time being of the Company's bankers until payment is received.

#### 5 CREDIT

Any contract shall be subject to the Company being satisfied as to the Purchaser's credit references.

#### 6 CARRIAGE

- (a) Unless otherwise specified the price quoted includes insurance and transportation to the Purchaser's premises within the mainland of Great Britain. The Company reserves the right to choose the method of transport and to charge for deliveries outside the mainland of Great Britain.
- (b) Where the price quoted does not include insurance and transportation and the Purchaser makes his own arrangements in this regard, all the Company's goods are sent to the Purchaser at the Purchaser's own risk. The Company takes all reasonable care and precautions in packaging the goods and therefore cannot accept responsibility for damage or delay during transit unless it has failed to take such reasonable care. It is the Purchaser's responsibility to arrange insurance cover unless otherwise agreed in writing between the parties.

#### 7 PACKING

Where it is necessary to despatch goods in crates, cases, pallets, stillages or skids or other such packing, a charge will be made for this, Unless otherwise specified, this amount will be credited in full on the return, within one month, of such crates cases, pallets, stillages and skids etc. in good condition carriage paid. No charge is made for any other form or packaging and no credit will be allowed for its return.

#### 8 LOSS OR DAMAGE IN TRANSIT

When the price quoted includes delivery, the Company shall repair or replace free of charge goods damaged in transit or not delivered in accordance with the Advice Note provided that the Company is sent witten notification of such damage or non-delivery within 4 days, this period extending from the date the goods are delivered in he event of a claim arising out of damage in transit, or from receipt of the Company's invoice in the event of a claim arising out of non-delivery. Notwithstanding the above undertaking, the Company will only consider claims for alleged shortage if they are received within 4 working days of the receipt of the goods by the Purchaser together with sufficient information to enable the Company properly to identify the shortage including the Advice Note number, case number and condition of case.

#### 9 SAMPLES

Any samples submitted with the Company's quotation or at the Purchaser's request must be returned within ninety days of receipt and the Purchaser may may be charged if not so returned

#### 10 DELIVERY

- (a) All times or dates for delivery of the goods are given in good faith but are approximate only and shall not be the essence of the contract.
- (b) Unless otherwise agreed between parties in writing the Company shall be entitled to make partial deliveries of the goods.
- (c) Subject to the foregoing, if a delivery date or schedule of delivery dates has been agreed under this contract between the Company and the Purchaser, and if there is any delay in delivery for any cause within the reasonable control of the Company, and if as a result of such delay the Purchaser shall have sulfered any loss, the Purchaser shall as liquidated and ascertained damages and substitution for and to the exclusion of all other rights of the Purchaser in respect of the said delay be entitled to deduct from the payment due in respect of the portion of the goods the subject of the delay 196 of the value of such payment for each week by which delivery is delayed subject to a maximum of 10% thereof.

#### 11 FORCE MAJEURE

The Company shall be under no liability for any loss or injury sulfered by the Purchaser where the Company is prevented from carrying out any provisions of the contract as a result of any cause beyond its reasonable control including (but not limited to) Acts of God, legislation, war, fire, drought, failure of plant or power supply or collapse of structure, lock-out, strike or other actions taken by employees in contemplation or furtherance of a trade dispute, or owing to any inability to procure materials required for the performance of the contract. The contract shall be suspended during such delay but upon cessation of the cause of delay, the contract shall again become fully operative provided that if such delay exceed a period of twelve months, either part may give written notice of termination of the contract and there-upon the contract shall terminate.

#### 2 PASSING OF PROPERTY AND RISK

- (a) The risk in the goods shall pass to the Purchaser immediately on delivery of the goods to the Purchaser.
- (b) The property in the goods shall pass to the Purchaser on receipt by the Company of payment in full of all the goods received by the Purchasers in accordance with the terms of this contract. Until property in the goods has passed to the Purchaser, the Company reserves the right to dispose of the goods. While the goods remain the property of the Company, the Purchaser shall keep the goods identifiable and separate from all other goods in its possession.
- (c) Until such payment as aforesaid has been received in full by the Company the Purchaser shall be under an obligation to redeliver the goods to the Company if the Company so requires and the Company shall be entitled at any time to retake possession of the goods and for that purpose to enter upon any land or premises of the Purchaser where the goods may be for the time being. The Company shall be entitled, where the goods have been fixed or attached to any other product, to detach the goods in order to recover possession of them. Such redelivery or retaking of possession shall be without prejudice to the obligation of the Purchaser to purchase the goods.
- (d) If the Purchaser sells any of the goods before the property in the goods has passed to the Purchaser, the Purchaser shall hold the proceeds of such sale in trust for the Company. The Purchaser shall, at the request of the Company, assign to the Company its rights to receive the proceeds of such sale.

#### 13 WARRANT

- (a) The Company will make good by repair, or at the Company's option by the supply of replacement, defects which under proper storage and use appear in the goods within the period of twelve calendar months after the goods have been delivered and arise solely from faults in design or materials or workmanship (other than if made or furnished by or at the request or direction of the Purchaser).
- (b) The Warranty given in this Clause is subject to the following provisos, namely:
- that the Purchaser shall have followed all instructions issued by the Company in relation to the goods;

### OF SALE

- that in the case of defects which would have been reasonably apparent to the Purchaser on reasonable examination of the goods on delivery, the Purchaser shall notify the Company of the defects in writing within fourteen working days of delivery;
- (iii) that in the case of any other defects, the Purchaser shall notify the Company of the defects in writing within seven working days of the date when the defect becomes apparent;
- (iv) that where in discharge of its obligation under the Warranty given in this Clause the Company agrees that the Purchaser may undertake any repair or remedial work on its behalf, the cost of such work shall be agreed in writing between the Purchaser and the Company before the commencement of any such repair or remedial work.

#### 14 CONSEQUENTIAL LOSS

Save as may be expressly provided for herein the Company shall not be liable for any consequential loss or indirect loss howsoever arising and of whatsoever nature suffered by the Purchaser, and in particular the Company shall not be liable for any costs claims or damages or expenses arising out of any tortious act or omission or any breach of contract or statutory duty calculated by reference to profits, income, production, business or accruals or by reference to accrual of such costs, claims, damages or expenses on a time basis.

#### 15 COMPANY'S LIABILITY

- (a) The Company accepts liability for direct physical loss to the tangible property of the Buyer due to the negligence of the Company or its employees in performing its duties under these terms and conditions PROVIDED THAT the Company's total liability under these terms and conditions for any such damage shall not exceed £300,000 for each event or series of events arising from the same cause.
- (b) Any warranty specified above and the amounts of damages specified in sub condition (a) above is the total liability accepted by the Company for any single or series of claims arising from the failure or breach under these conditions.
- (c) In the event that the Company fails to comply with its obligations under these terms and conditions after it shall have been given a reasonable opportunity to correct any failure then it shall be liable to the Purchaser in damages for direct losses suffered by the Purchaser up to an amount not exceeding £300,000 provided that the Purchaser is not itself in material breach of these terms and conditions at the date of such failure by the Company.

#### 16 SPECIAL ORDERS

All orders for lamps of non-standard voltages or types not included in catalogues are considered to be 'Special Orders' the production of which is undertaken on the understanding that the Purchaser will accept under or over delivery to the extent of 10% of the price quoted per unit.

#### 17 RETURN OF GOODS

In no circumstances may goods supplied against a firm order be returned without the Purchaser having first applied for and obtained the written consent of the Company. A handling change may be deducted from any credit allowed where it is established that the reason for their return was not subject of the provisions of Clause 8 or 13 hereof of through any error on the part of the Company.

#### 18 REJECTION

Unless otherwise agreed in writing or specifically provided for herein goods rejected by the Purchaser as not complying with the Contract must be rejected within 14 working days of delivery.

#### 19 STORAGE

If the Company does not receive written forwarding instructions sufficient to enable it to despatch within 14 days after the Company has notified the Purchaser in writing that the goods are ready for delivery the Purchaser shall take delivery or arrange for storage. If the Purchaser does not so take delivery or arrange for storage, the Company shall be entitled to invoice and be paid for the goods as though the goods had been duly delivered in accordance with these conditions and the Company may arrange storage either at the Company's own works or elsewhere on the Purchaser's behalf and all charges for storage for insurance or for demurrage shall be payable by the Purchaser.

#### 20 DESCRIPTIVE MATTER AND ILLUSTRATIONS

All descriptions and illustrations and particulars of weights and dimensions issued by the Company in catalogues, price lists, advertising matter and forwarding specifications are by way of general descriptions and approximate only, and shall not form part of any contract or give rise to any liability on the part of the Company. It is the policy of the Company to endeavour to develop and improve its products, and accordingly the Company reserves the right to change all specifications without prior notification or public announcement pursuant to such policy. Provided that nothing in this Clause shall oblige the Purchaser to accept goods which do not reasonably comply with the contract.

#### 21 INDEMNITY

The Company agrees to indemnify the Purchaser against costs and/or damages awarded in connection with all actions instituted against the Purchaser in respect of goods manufactured and furnished to the Purchaser by the Company under these terms and conditions when used or sold for the purposes for

which such products are licensed and wherein it is established that such goods are in infringement of any British Letters Patent valid and effective at the date of the order by refunding to the Purchaser such costs and/or damages which may be awarded against the Purchaser in such actions by a court of competent jurisdiction in England PROVIDED ALWAYS that the Company is immediately informed in writing of such actions threatened or brought against the Purchaser and is given full and complete rights to take over at its own cost and in the name of the Purchaser and through its own legal representatives the defence of such actions if the Company so requests and in that event the Purchaser shall assist the Company in every reasonable manner free of expense to the Company but the Company shall be free at its unfettered discretion to compromise submit to judgment abandon, discontinue or otherwise to dispose of such action. The Company assumes no liability consequential or otherwise for infringement of patent claims covering completed equipment or any assembly, circuit, combination, method or process in which any such product may be used or for products manufactured by the Company to the Purchaser's design or specification or specially designed by the Company to meet the Purchaser's requirements, in which case the Purchaser agrees to hold the Company harmless against any patent claims or liability resulting from such manufacture or from the use of products so manufactured. In addition, the Company assumes no liability, consequential or otherwise for and the Purchaser agrees to hold the Company harmless from any trade mark infringement involving any marking or branding not applied by the Company

### without its written consent. 22 BANKRUPTCY AND WINDING-UP

In the event of the Purchaser committing any breach of this contract or if any distress or execution is levied upon the goods of the Purchaser of if he offers to make an arrangement with or for the benefit of his creditors, or commits act of bankruptcy or (being a limited company) has a receiver appointed of its undertakings or assets or any part thereof, or (save for the purposes of a reconstruction or amalgamation without insolvency) goes into liquidation, the Company shall thereupon be entitled without prejudice to their other rights, forthwith to suspend all further deliveries until the default has been made good, or determine the contract or any unfulfilled part thereof, or at the Company's option to make partial delivers.

or involving any marking or branding applied at the request of the Purchaser.

No costs or expenses shall be incurred for the account of the Company

#### 23 PERFORMANCE

Any performance figures given by the Company are based on its experience and are such as the Company expects to obtain on test in its works. The Company shall be under no liability for damages or failure to attain such figures unless the Company has specifically guaranteed performance figures subject to the recognised tolerances applicable to such figures. The Purchaser assumes responsibility that goods stipulated by it are sufficient and suitable for its purposes save insofar as the Purchaser may have relied on the Company's advice in connection therewith

#### 24 COPYRIGHT

All drawings descriptions and other information submitted by the Company shall remain the property of the Company together with the copyright therein and promptly upon request by the Company the Purchaser shall return the same to the Company.

#### 25 NOTICES

Any notice required to be given by either party hereunder shall be made in writing and desptached to the other party by first class registered or recorded delivery post at the respective addresses of the parties as set out in the Purchaser's Order and the company's acknowledgement of order or by telex numbers for the parties as stated in these documents. Any notices sent by post shall be deemed (in the absense of evidence of earlier receipt) to have been received on the seventh day after the day of posting. Any notice sent by telex shall be deemed to have been delivered when the formal answerback code is received by the sender.

#### 26 ASSIGNMENT

The Purchaser shall not assign or delegate or otherwise deal with all or any of its rights or obligations under this agreement without the company's prior written consent. The Company shall have the right to assign or otherwise delegate all or any of its rights or obligations hereunder to any associated company or other person upon notification to the Purchaser.

#### 27 WAIVER

The failure on the part of the Company to exercise or enforce any rights conferred under this Agreement shall not be deemed to be a waiver of any such right nor operate so as to bar the exercise or enforcement thereof or of any other right on any later occasion.

#### 28 LEGAL CONSTRUCTION

These general conditions of sale shall be construed in accordance with the law of England and in the event of a dispute or difference arising between the parties the High Court of Justice shall be the exclusive Court of jurisdiction.

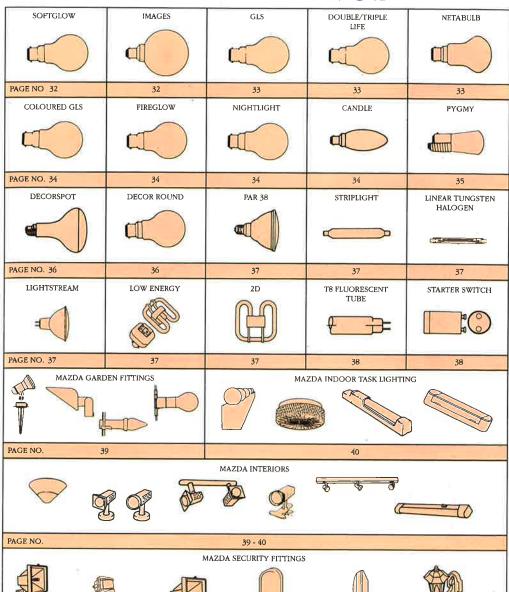
# GE THORN PRODUCT RANGE

## AT A GLANCE

| LOW VOLTAGE<br>GLS       | GLS                     | DOUBLE LIFE                     | NIGHTLIGHT                 | COLOURED GLS            |
|--------------------------|-------------------------|---------------------------------|----------------------------|-------------------------|
|                          |                         |                                 |                            |                         |
|                          |                         |                                 |                            |                         |
| PAGE NO 7                | 7-8, 16                 | 8                               | 8                          | 9                       |
| MUSHROOM                 | FIREGLOW                | ROUGH SERVICE                   | PYGMY                      | SINGLE ENDED<br>TUBULAR |
|                          |                         |                                 |                            |                         |
| PAGE NO. 9               | 9                       | 10                              | 10-11                      | 11                      |
| MINIATURE PILOT<br>LIGHT | INFRA-RED<br>REFLECTOR  | CANDLE                          | DECOR ROUND                | STRIPLIGHT              |
|                          |                         |                                 |                            |                         |
| PAGE NO. 11              | 12                      | 12-13                           | 13                         | 13-14                   |
| DECOR SPOT               | CROWN SILVER            | LS45 LEMON                      | PAR 38 LAMP                | PAR 56 LAMP             |
|                          |                         | SHAPE                           |                            |                         |
| PAGE NO. 14              | 15                      | 15                              | 15                         | 15                      |
| PLUSLIFE                 | T12 FLUORESCENT         | T8 FLUORESCENT<br>TUBES/ROSETTA | U-TUBES                    | CIRCULAR TUBES          |
|                          | TUBES/ROSETTA           | € ==                            |                            |                         |
| PAGE NO.16-17            | 19-21                   | 20                              | 21                         | 21                      |
| 2D                       | 2L                      | 4L                              | FLUORESCENT                | CONCEALED<br>LIGHTING   |
|                          |                         |                                 | FITTINGS<br>(VARIOUS)      | SYSTEM                  |
| PAGE NO. 22              | 22                      | 22                              | 23                         | 23                      |
| STARTER SWITCH           | HALOGEN<br>MIRROR LAMPS | CAPSULES                        | LINEAR TUNGSTEN<br>HALOGEN |                         |
|                          | =                       |                                 |                            |                         |
| PAGE NO. 23              | 24-28                   | 29                              | 29                         |                         |

## MAZDAPRODUCT RANGE

### AT A GLANCE



PAGE NO.

## FORYOURNOTES



**GE Thorn Lamps** 

GE Thorn Lamps Limited, Albany House, Burlington Road, New Malden, Surrey, KT3 4NJ Tel: 081-949 3131, Fax: 081-949 7962.